

ST. LOUIS AIRPORT COMMISSION

**Wednesday, January 9, 2008 - 2:00 P.M.
JoAnne Wayne Conference Room**

Members Present: Mr. Bales, Ms. Green, Mr. Lipmann, Mr. McKinney, Ms. Morrell-Charles, Mr. Nash, Ms. Osborn, Mr. Reed, Mr. Saracino, Mr. Sauget, Mr. Schembre, Mr. Vaccaro, Ms. Young and Chairman Hrabko

Members Absent: Mr. Esterline, Mr. Krekeler and Mr. McNutt

Airport Staff: Bill, Bradley, Doss, Ebert, Kinsey, LaBoube, Lazarus, Lea, Lund, Salarano, Singer, Slay, Thomas, Titus, Verret, Waddle, Ware and Zell

Legal Department: Pandolfo

Guests: Marilyn Bush, Bank of America; Ollie Dowell, Ollie Dowell Communications; Tim Embree, Mayor's Office; Candice Gordon, Comptroller's Office; Ivy Neyland-Pinkston, Comptroller's Office; Michael Mak, JP Morgan; Kayla Mays, ABR; Tom Shepard, Lewis Reed's Office; David Thomson, Siebert Brandford Shank; Bob Walsh, JP Morgan; Judie Wise, BookMark

News Media: Ken Leiser, St. Louis Post Dispatch

The Meeting was called to order at 2:12 P.M.

Chairman Hrabko welcomed Mr. John Bales, Director of Aviation for St. Louis County as the newest member of the Airport Commission.

1. Approval is requested for the Minutes of the Wednesday, December 5, 2007 Airport Commission Meeting.

A motion for approval was made by Mr. Saracino and seconded by Mr. Reed and the motion carried unanimously.

2. PLANNING AND DEVELOPMENT

Approval is requested for the following items:

- A) Approval of an Agreement to Security Title Insurance Agency, LLC to provide Real Estate Title Services for the Airport. The Agreement will commence February 1, 2008 and will end on January 31, 2011. The total Not-To-Exceed Contract Amount will be \$66,000.

A motion was made by Mr. Vaccaro and seconded by Mr. Nash.

Ms. Titus provided the details of the Agreement and recommended approval.

After further discussion a vote was taken and the motion carried unanimously.

At this time Commissioner Green entered the meeting.

- B) Approval of an Agreement to Investor's Title Company, LLC to provide Real Estate Title Services for the Airport. The Agreement will commence February 2, 2008 and will end on January 31, 2011. The total Not-To-Exceed Contract Amount will be \$71,000.

A motion for approval was made by Mr. Vaccaro and seconded by Mr. Saracino.

Ms. Titus provided the details of the Agreement and recommended approval. Ms. Titus corrected the name of the company which should read Investor's Title Corporation-A Missouri Corporation.

Ms. Osborn asked if any of the title companies have minority participation. Ms. Titus stated that there is zero percent participation in this contract; however, there is a DBE title company that is working at the Airport that did not return the RFQ.

Ms. Young asked why there are three title companies. Ms. Titus stated that actually there are two title companies for which the Airport is seeking approval. Three title companies submitted bids. The Airport distributes the work among the title companies so that there is no overload on one particular company.

Mr. Lipman asked if in each case the Airport "pays as we go." Ms. Titus stated yes, that is correct.

After further discussion a vote was taken and the motion carried unanimously.

- C) Approval of an Agreement to The Lauer Appraisal Company to provide Real Estate Appraisal Services for the Airport. The Agreement will

commence February 2, 2008 and will end on January 31, 2011. The total Not-To-Exceed Contract Amount will be \$86,000.

A motion for approval was made by Mr. Vaccaro and seconded by Mr. Schembre.

Ms. Titus provided the details of the Agreement and recommended approval.

Mr. Schembre asked if the fees are the same for all three companies. Ms. Titus stated yes.

After further discussion a vote was taken and the motion carried unanimously.

- D) Approval of an Agreement to Przada Appraisal Services, LLC to provide Real Estate Appraisal Services for the Airport. The Agreement will commence February 1, 2008 and will end on January 31, 2011. The total Not-To-Exceed Contract Amount will be \$86,000.

A motion for approval was made by Mr. Vaccaro and seconded by Mr. Reed.

Ms. Titus provided the details of the Agreement and recommended approval.

After further discussion a vote was taken and the motion carried unanimously.

3. **PROPERTIES**

Approval is requested for the following items:

- A) Lease Agreement with Flight-Safety International, Inc. AL-427

A motion for approval was made by Mr. Reed and seconded by Ms. Morrell-Charles.

Ms. Verret provided the details of the Agreement and recommended approval.

After further discussion a vote was taken and the motion carried unanimously.

- B) Lease Agreement with American Airlines, Inc. AL-428

A motion for approval was made by Mr. Vaccaro and seconded by Mr. Schembre.

Ms. Verret provided the details of the Agreement and recommended approval.

After further discussion a vote was taken and the motion carried unanimously.

C) Lease Agreement with International RAM Associates AL-429

A motion for approval was made by Mr. Saracino and seconded by Mr. Vaccaro.

Ms. Verret provided the details of the Agreement and recommended approval

After further discussion a vote was taken and the motion carried unanimously.

6. **OTHER BUSINESS**

Chairman Hrabko noted the Press Release distributed to the Commissioners before the meeting stating that Southwest Airlines has added five new flights to Lambert. St. Louis is one of the few cities that gained flights by this huge nationwide undertaking by Southwest Airlines. Judging by this Press Release, St. Louis is a key market and Southwest will continue to grow here.

Enplanements for November 2007 were up 5.7%. This trend started about June and has been steadily climbing. The Airport is continually working to bring more flights to St. Louis.

7. **NEXT MEETING**

Wednesday, February 6, 2008

8. **ADJOURNMENT**

There being no further business, the meeting adjourned at 2:30 P.M.