FIRST ADDENDUM
SOLICITATION FOR BIDS
BANKING CONCESSION

March 19, 2020

PROSPECTIVE BIDDERS:

Attached is the First Addendum to the Solicitation for Bids (SFB), dated March 10, 2020, for a Banking Concession at the St. Louis International Airport®.

This First Addendum is issued for the following reasons:

1. Answer questions from prospective Bidders (see Attachment #1);
2. Section 7 of the SFB, entitled “Pre-Bid Conference” is hereby deleted in its entirety and replaced with the following new Section 7:

“7. PRE-BID CONFERENCE

The Airport has scheduled an optional Pre-Bid Conference on April 2, 2020 at 1:00 PM Local Time (central), via teleconference.

Prospective Bidders may call into the following teleconference number:

Toll Free: 888-204-5987
Access Code: 7517752#

Prospective Bidders may also request a private tour of the Premises by contacting Akyiah Phillips at (314) 426-8189 (adphillips@flystl.com)

Any addendum to this SFB resulting from the Pre Bid Conference will be posted on the Airport’s website (link provided below) and distributed to all who attended the Pre-Bid Conference

https://www.flystl.com/business/contract-opportunities

The City will not be responsible for any oral instructions given or any information supplied with regard to the completion and submission of any Bid that is not contained in this SFB document or any future addenda to this SFB.

During the Pre Bid Teleconference, the Airport’s Business Diversity Development

PO BOX 10212/10701 LAMBERT INTERNATIONAL BLVD. MTN-2276 - ST. LOUIS, MO 63145-0212 • USA • MAIN PHONE 314.426.8000 • FLYSTL.COM
Department will be available to provide information and answer questions regarding ACDBE provisions. More information is available by contacting the Airport Business Diversity Development Office at (314) 426-8111.

Please RSVP to the optional Pre Bid Meeting by emailing Akyiah Phillips, adphillips@flystl.com.”

3. Exhibit B of the Sample Agreement, entitled “Living Wage Adjustment Bulletin,” is hereby deleted in its entirety and replaced with a new Living Wage Adjustment Bulletin” (see Attachment #2).

Your fully complete Bid must be submitted, with all necessary attachments, by 2:00 P.M., LOCAL TIME, May 19, 2020. An original and three (3) fully complete copies of your Bid must be submitted in a sealed envelope, addressed to:

Airport Properties Department
Lambert-St. Louis International Airport®
Terminal 1, Room MTN-2501
10701 Lambert International Boulevard
St. Louis, Missouri, 63145

The words "BID FOR BANKING CONCESSION” must be plainly written across the left-end face of the envelope. The name and address of the Bidder must also appear on the face of the envelope.

Bids will be publicly opened and read immediately following the 2:00 P.M. deadline.

Bids received after the due date and time, or not delivered to the designated point, will not be considered and will be returned to the Bidder unopened.

All other terms and conditions of the SFB not inconsistent with this First Addendum are unchanged and remain in full force and effect.

All inquiries regarding this SFB should be directed to Akyiah Phillips at (314) 426-8189 (adphillips@flystl.com).

Sincerely,

Robert C. Salarano
Airport Properties Division Manager
ATTACHMENT #1

QUESTIONS FROM BIDDERS
Q. Section 502(A) of Appendix B, entitled Sample Agreement, states the following:

"The Concessionaire agrees to pay to City a space rental fee of 100% of the annual, Terminal 1 rental rate for the Terminal 1 bank branch for the Premises described in Exhibit "A" (currently 1,083 square feet) x Terminal 1 rental rate (currently $26.29 per square foot). Each time the annual Terminal 1 Rental Rate is adjusted by the City, the space rental fee for the Premises will also be adjusted in like manner; and"

Can the Concessionaire expect the Terminal 1 Rental Rate to go up or down each year, as of July 1?

A. Yes. See Below "Terminal 1 Rental Rate Chart."

LAST FIVE YEARS

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ATTACHMENT #2

LIVING WAGE ADJUSTMENT BULLETIN
ST. LOUIS LIVING WAGE ORDINANCE
LIVING WAGE ADJUSTMENT BULLETIN

NOTICE OF ST. LOUIS LIVING WAGE RATES
EFFECTIVE APRIL 1, 2020

In accordance with Ordinance No. 65597, the St. Louis Living Wage Ordinance (“Ordinance”) and the Regulations associated therewith, the City Compliance Official for the City of St. Louis has determined that the following living wage rates are now in effect for employees of covered contracts:

1) Where health benefits as defined in the Ordinance are provided to the employee, the living wage rate is $13.57 per hour (130% of the federal poverty level income guideline for a family of three); and

2) Where health benefits as defined in the Ordinance are not provided to the employee, the living wage rate is $18.05 per hour (130% of the federal poverty level income guideline for a family of three, plus fringe benefit rates as defined in the Ordinance).

3) Wages required under Chapter 6.20 of the Revised Code of the City of St. Louis: $4.48 per hour.

These rates are based upon federal poverty level income guidelines as defined in the Ordinance and these rates are effective as of APRIL 1, 2020. These rates will be further adjusted periodically when the federal poverty level income guideline is adjusted by the U.S. Department of Health and Human Services or pursuant to Chapter 6.20 of the Revised Code of the City of St. Louis.

The Ordinance applies to employers who are covered by the Ordinance as defined in the Ordinance, where the contract or grant is entered into or renewed after the effective date of the Ordinance, which is November 3, 2002. A copy of the Ordinance may be viewed online at https://www.flystl.com/business/business-diversity-development-1/living-wage or obtained from:

City Compliance Official
c/o St. Louis Airport Authority
St. Louis, Missouri
(314) 426-8111