



BUSINESS DIVERSITY DEVELOPMENT

# ANNUAL REPORT

FISCAL YEAR 2016–2017

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Our Journey of Inclusion and Business Success



ST. LOUIS LAMBERT  
INTERNATIONAL AIRPORT.

**BDD**

BUSINESS DIVERSITY DEVELOPMENT

2016-2017



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# Letters from Airport Leadership

St. Louis Lambert International Airport is one of the crown jewels of our region.



The past year has brought about strategic change and tremendous growth at St. Louis Lambert International Airport. The strategic change is the Airport's new name with St. Louis at the forefront or first position now, in our name. Putting the city name first gives the airport better recognition across the world and has a better link to our airport code—STL—which is now part of a new brand identity that launched in early 2017.

We've been building on a great run of growth in flights, destinations and passengers over the last year. In FY2017, the Airport saw total passenger growth hit 14.36 million, an increase of nearly eight percent. It's the best performance of growth in nearly a decade. New flights to Charleston, SC and Pensacola, FL helped drive these positive trends.

Over the last year, the Airport has also worked with our partners to accommodate the growth and meet the demands of our passengers and customers. This includes the 4-gate expansion of Terminal 2, which included restroom and main corridor improvements around gates E34-E40.

A new passenger club in Terminal 2, Wingtips, was announced in 2017 and will be opening soon to serve passengers. We've also opened up several food and retail locations in the last year (Pizza Studio, Discover St. Louis, Tech on the Go) in our effort to adapt and bring new offerings throughout the Airport.

Here at St. Louis Lambert International Airport, we have a large, dynamic, and efficient operation that depends on working with the best and brightest contractors and entrepreneurs in the St. Louis area, regardless of their size or background. Through our Business Diversity Development (BDD) program, we are reinvesting in our local economy, and reinforcing the importance of the airport in our community. I am proud of the progress we have made in BDD and look forward to the benefits being paid forward to the St. Louis area for years to come.

A handwritten signature in black ink, reading "Rhonda Hamm-Niebruegge". The signature is fluid and cursive, with a large, stylized initial "R".

Rhonda Hamm-Niebruegge  
Director of Airports



The Business Diversity Development (BDD) Annual Report provides our community with a measuring stick every year for how St. Louis Lambert International Airport is engaging local businesses that are owned by minorities and women. Our report for FY2017 vividly shows our improvement in engaging these businesses and including them in meaningful projects at the airport.

A year ago, we reported that Minority Business Enterprise (MBEs) and Women Business Enterprise (WBEs) received about 39 percent of the airport's local spending on construction and other professional services. I am proud to report that percentage has increased to 49 percent. The same is happening with federally-funded contracts here at the airport. In the last Federal Fiscal Year, DBEs received 28 percent of federal spending for construction and other professional services. A year later, in Federal Fiscal Year (FFY) 2016, that percentage has increased to 34 percent. Airport general service contracts represented \$44 million in spending with 34 percent going to MBEs and WBEs.

What those numbers mean is that more disadvantaged businesses are competing, winning and performing on meaningful contracts for the airport. That increase proves that businesses owned and operated by women and minorities can compete and succeed on a level playing field. That's what our department is all about.

As Airport Assistant Director of Community Programs and Business Diversity Development, I get to work every day with many small businesses and entrepreneurs who are looking for a chance to prove themselves. And when given the chance, DBEs can match or even outperform larger competitors. This annual report you're reading is a testament to that idea and our focus.

Thank you for reviewing our progress.

A handwritten signature in black ink, appearing to read 'Amber D. Gooding', with a large, stylized flourish at the end.

Amber D. Gooding  
Airport Assistant Director  
of Community Programs  
& Business Diversity  
Development

# Business Diversity Development Team

Amber D. Gooding

Barbara Carter – Administrative Assistant III Airport Events  
Stefanie Weeden – Executive Secretary I

Jackie Taylor – Program Manager I Certification  
Marie Yancey – Certification Officer  
Larry Thurston – Certification Officer

Carrie Bagwell – Program Manager I Compliance  
Jasmin Brown – Compliance Officer  
Rachel Shklar – Compliance Officer and St. Louis Living Wage  
Yulanda Brady – Compliance Officer  
Jessica Akers – Secretary Compliance



## Honors and Awards

Airport and construction industry groups have taken notice of St. Louis Lambert International Airport's progress in growing business diversity among its contractors.

In March 2017, the airport was also recognized as a winner of the Organizational Excellence Inclusion Award by the St. Louis Council of Construction Consumers (SLCCC). The airport was honored for positive growth in minority business participation rates and its outreach efforts that included a new online certification process and a new website which have led to a dramatic increase in the number of companies the airport certifies.

A month later in April, the Airports Council International-North America (ACI-NA) recognized the airport as a Medium Hub Inclusion Champion.

"Each year, the Inclusion Champion Awards celebrate exceptional achievement in promoting and sustaining diversity

throughout the airport industry," said Kevin M. Burke, ACI-NA President and CEO. "Airports are committed to ambitious goals that serve their local communities and strengthen the businesses that support airport operations."

St. Louis was honored for its longstanding commitment to promoting diversity and inclusion through innovative programs and practices that are incorporated into every aspect of the airport's overall business development model. Working closely with businesses, the airport has increased the number of pre-bid opportunities and informational meetings to ensure more minority and women-owned companies participate in airport contracts.

The airport achieved a 34 percent participation rate in Federal Fiscal Year (FFY) 2016 for design and construction contracts, which is part of a federally recognized and monitored Disadvantaged Business Enterprise (DBE) program. In another federal program, participation in the Airport Concessions Disadvantaged Business Enterprises (ACDBE) reached nearly 39 percent, well surpassing a 23 percent goal.

# Goals & Objectives

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## Communication

Communicate BDD key programs and responsibilities.



## Organizational Effectiveness

Organizational effectiveness is an outcome of our commitment to continuous process improvements. We routinely examine alignments, implement new technologies and strategies for optimal results.



## Increase Visibility

Increase the visibility of the office among small and diverse businesses, and other agency stakeholders.



## Increase Efficiency

Increase the efficiency of the administrative functions of the BDD office. Improve monitoring and tracking of all Airport projects.



## Increase Understanding

Increase understanding of the requirements for the DBE and ACDBE programs versus the local M/WBE programs.



## CMT ROOFING, LLC (MBE/WBE) Making Great Strides in St. Louis

While gaining certification as an MBE or WBE can open doors of opportunity for work at St. Louis Lambert International Airport, it can also make connections for other projects away from the Airport.

Cory Elliott started CMT Roofing in 2012 after a successful career in healthcare and hospital operations. Now the company has expanded to include landscaping with green roofing projects such as the Ikea store in St. Louis. CMT is now performing interior demolition that includes abatement of hazardous materials such as asbestos.

CMT became certified as a woman and minority-owned business about two years into existence. Elliott founded the company with two other people who didn't qualify for certification. She gained the certifications after she began solely operating the business. Elliott said the delay was actually helpful for her company.

"There was concern I wasn't in charge and that we didn't really qualify for the certification," she said. "It took me two years to get certified, but it was actually a good thing that I wasn't certified right off so that I could prove that we can do the work. Being an MBE and WBE has definitely opened some doors for the company and I'm glad we got the certifications."

"We did the new copper domes at the airport with Missouri Builders. So far, we've done seven roofs at the airport with different contractors," Elliott said. "We're doing work there now with Bartch Roofing. We met them at the airport, but now we are doing city firehouses and we've done some Metropolitan Sewer District work with them. That airport relationship has really helped get us more work on other projects."

CMT is also working on a project in the heart of downtown St. Louis, the Locust Lofts. It's the company's first large-scale demolition project on a 17-story historic building being converted to living space. Recently CMT and its partner TWG from Indiana cooperated with Laborer's Local 42 on a service project rehabbing an old church that will be turned into a care center for homeless women and their children.

Elliott credited the BDD staff at the airport for helping answer questions and provide important information during the certification process and in the years since.

"Everyone on the staff, they've been so helpful. Everybody. If they don't know, they tell me and point me in the right direction. People should utilize that resource more because they are a wealth of knowledge," Elliott said.

Elliott said she sees maintaining her WBE and MBE certification crucial for her business to continue to grow.



# Business Diversity Development Programs

Business Diversity Development is responsible for creating and administering programs that encourage the growth and development of minority, woman-owned, and disadvantaged businesses so that they can compete for contracts for St. Louis Lambert International Airport and the City of St. Louis to the fullest extent possible.

## FEDERAL PROGRAMS

### Disadvantaged Business Enterprise

The Airport has established a Disadvantaged Business Enterprise (DBE) program for Department of Transportation (DOT) contracts to ensure non-discrimination in the award and administration of those contracts. The primary remedial goal and objective of the DBE program is to level the playing field by providing small businesses owned and controlled by socially and economically disadvantaged individuals a fair opportunity to compete for federally funded contracts.

### Airport Concessions Disadvantaged Business Enterprise

The Disadvantaged Business Enterprise contracting program states that the Airport Concessions Disadvantaged Business Enterprises (ACDBEs) have an equal opportunity to receive and participate in concessions opportunities. St. Louis Lambert International Airport's policy ensures non-discrimination in the award and administration of contracts for concessions by airports receiving DOT financial assistance. Our policy ensures that our ACDBE program is tailored in accordance with applicable law, and that only firms that fully meet the program's eligibility standards are permitted to participate as ACDBEs at our Airport.

### Title VI

Title VI of the Civil Rights Act prohibits discrimination on the basis of race, color, and national origin in programs and activities receiving federal financial assistance. Under the careful guidance of Business Diversity Development, we further ensure non-discrimination in all of its programs and activities, whether those programs are federally funded or not. Each tenant, contractor, subcontractor, concessionaire, and franchise is required to adopt Title VI assurances while providing an activity or service at the Airport.

## LOCAL PROGRAMS

### City of St. Louis Minority and Woman Business Enterprise

The Minority/Woman Business Enterprise (M/WBE) policy seeks to foster participation by minority-owned businesses in construction, goods and services, and professional services. The policy sets a goal of at least 25 percent certified minority-owned business enterprise participation and at least 5 percent certified woman-owned business enterprise participation for contracts and purchases where City of St. Louis funds are expended.

### Outreach and Technical Assistance

Our Outreach and Technical Assistance Program disseminates information pertaining to opportunities and solicitations to the DBE and M/WBE community. We conduct vendor training on the compliance monitoring system, seminars on how to become certified, and networking events to connect the DBE and M/WBE community with prime contractors.

### City of St. Louis Living Wage

Business Diversity Development is responsible for the management and monitoring of the City of St. Louis' Living Wage program. The Living Wage Ordinance states that employers benefiting from City contracts and financial assistance pay their employees a living wage rate equal to 130 percent of the Federal Poverty Guidelines for a family of three plus a fringe benefit rate. Nothing less than the applicable living wage rate should be paid by the recipient of a service contract, City financial assistance, or concession agreement, unless otherwise certified for exemption.

## Mission

We provide minority and woman-owned businesses with access to contract opportunities that will enable them to realize economic benefits, which in turn supports the overall mission of St. Louis Lambert International Airport. This is achieved through our careful leadership and oversight of the Minority and Woman-Owned Business Enterprise (M/WBE) Programs and the Disadvantaged Business Enterprise (DBE) and the Airport Concessions Disadvantaged Business Enterprise (ACDBE) Programs.

## Vision

Consistent with the overall Mission Statement, our vision is to offer the best environment for companies to receive the top technical assistance and certification training, to develop partnerships with prime contractors in their industries, and to compete successfully for Airport contract opportunities.



## Leila Electric (MBE)

Being certified as an MBE or WBE business takes some time and some work, but business owners who have recently gone through the process have praised the BDD team at St. Louis Lambert International Airport for working with them and making the process efficient and straightforward.

Marquis Thompson is owner of Leila Electric, an electrical contractor based in Florissant. After being in business for about seven years, he decided to seek MBE certification and was approved by the airport in just a few months. He thought the process was simple and fair, and he credited BDD staff for helping him understand the certification process.

“They ask for your basic information and your assets. They make sure that when they have jobs you have the equipment and the ability to complete them,” Thompson said. “I haven’t done work with them yet, but I hope the certification makes some positive changes for my business while also helping the airport.”



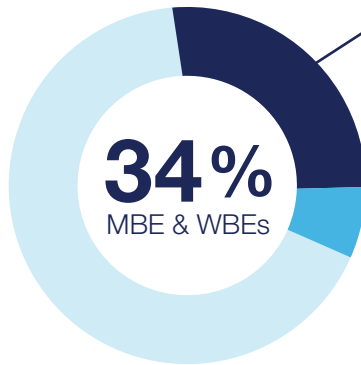
## Reliable Environmental Services (MBE)

Reliable Environmental Services is a new business at just over a year old. Owner Leon Burke earned his MBE certification in FY2017. His company works in environmental consulting, including site assessments, onsite air monitoring and building inspections that focus primarily on hazardous materials such as asbestos and lead. Burke said he was satisfied with the certification process and that it was completed faster than he anticipated.

“There are many companies that do what I do, so I have to do something to set myself apart. Being certified as a minority-owned business does that,” Burke said. “I want to participate in that section of the market, especially being a new business. It gives your business credibility when you’re competing against a lot of other firms.”

# Program Achievements

GENERAL  
SERVICE  
CONTRACTS



 **27% MBE**

 **7% WBE**

 **\$11,988,850** total to MBEs

 **\$3,024,338** total to WBEs

 **\$29,402,153** total to Non-Certified

**66%**  
Non-Certified

Represents payments made through June 30, 2017 on all active contracts.



## TaylorMade Construction (MBE)

Gaining MBE certification for TaylorMade Construction was a game-changer for the St. Louis-based company 10 years ago.

“It allowed us to gain work at the airport doing snow removal and hauling rock for work on the taxiways,” said Andre Taylor, owner and operator of the business. “Having the certification has opened doors that normally wouldn’t be open to me. I’ve had access to projects I wouldn’t have had access to. It’s been vital to growing the business.”

TaylorMade specializes in sewer excavation, installation, and repair as well as site

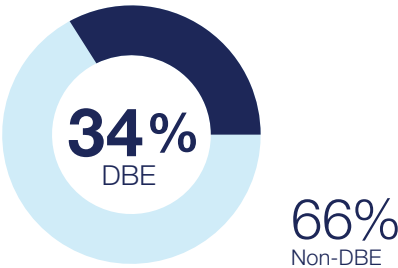
development, retention ponds, sewer camera services, and trenching. Taylor said remaining certified with the airport has been simple and straightforward.

“Everything has been positive. It has meant being able to work with larger prime contractors that we normally wouldn’t be able to work with,” Taylor said. “So having the MBE certification has really been worth its weight in gold.”

As Taylor continues to grow his business, he said he will remain certified to keep his opportunities open.

# CONSTRUCTION AND PROFESSIONAL SERVICE AGREEMENTS

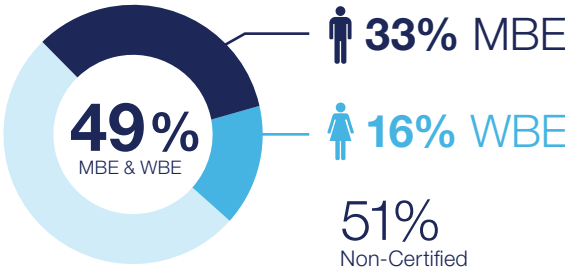
## Federally Funded



■ **\$4,094,035** total to DBEs  
 ■ **\$8,044,547** total to Non-DBEs

Represents payments for federally funded contracts closed in 2016 Federal Fiscal Year (October 1, 2015 – September 30, 2016).

## Locally Funded



■ **\$2,497,101** total to MBEs  
 ■ **\$1,189,459** total to WBEs  
 ■ **\$3,895,627** total to Non-Certified

Represents payments made through June 30, 2017 on all active locally funded contracts.



Renaissance Voice Communication:

## Renaissance Voice Communications (MBE)

Renaissance Voice Communications is a single-source unified communications provider of voice, data, IT, surveillance, and low-voltage cabling. That means the minority-owned business can install cables to enhance technology capabilities for clients.

The company has been in business for eight years and has held MBE certification with the Airport for the last four. While Renaissance Voice Communications hasn't worked on a contract at the Airport so far, the certification has opened doors for other opportunities.

"We were brought into the BJC campus renewal project because of our certification, so that was a big opportunity for us," said Vernon Bracy, president and CEO of the

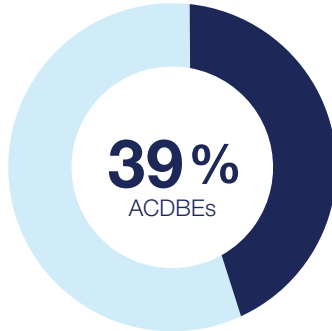
business. "The certification means we can get a seat at the table and increase our chances at more opportunities. That's huge."

As a smaller company, Renaissance Voice Communications is often a subcontractor on larger jobs. Being an MBE-certified business often means partnering with larger contractors.

"Fortunately there are contractors out there that embrace diversity, that embrace inclusion with whom they work and we can definitely be an asset to those companies," Bracy said. "The MBE certification has added value to our business and made those relationships possible."

## Concessions

St. Louis Lambert International Airport's ACDBE program continues to perform well and exceeded its goals in Federal Fiscal Year (FFY) 2016. As part of the Airport's progress, there are four ACDBE prime vendors: Airport Shoeshine, Avendco, Best Transportation, and OHM Concession Group. In addition, there are five joint venture partners and 11 suppliers.

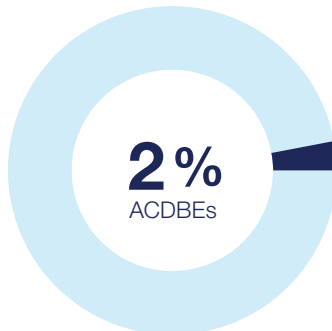


**\$26,017,214** total to ACDBEs  
**\$40,796,956** total to Non-ACDBEs



Represents revenue during the 2016 Federal Fiscal Year (October 1, 2015 – September 30, 2016)

## Car Rental Concessions



**\$2,393,187** total to ACDBEs  
**\$116,633,578** total to Non-ACDBEs



Represents revenue during the 2016 Federal Fiscal Year (October 1, 2015 – September 30, 2016)

# New to the Airport – Wingtips Lounge



Travelers passing through or departing St. Louis Lambert International Airport will have more options for food and drink, as well as a place to relax or get some work done late in 2017 after a new concept lounge opens.

In airport industry parlance, it's called a common use lounge, meaning the space has all the amenities of an exclusive airport lounge usually restricted to members but anyone can purchase access. The Airport will have the second Wingtips lounge in the country with the other being at JFK in New York City.

The St. Louis Wingtips will be operated by Airport Terminal Services, a St. Louis-based company that opened in January 2018.

The St. Louis Airport has had an Admiral's Club in Terminal 1, while Wingtips will be in Terminal 2 where Southwest Airlines is the dominant carrier. International flights from St. Louis also use Terminal 2. By adding the lounge, more international carriers may consider adding flights. For example, airlines like British Airways often require that their premium cabin passengers have access to a lounge before departure.

The bottom line is that travelers using the airport will have more options and amenities at the airport run by a St. Louis company.

# Program Outreach

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## SEP | 2016

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St. Louis Council of Construction Consumers Owners Roundtable

“

Being certified as an MBE takes work and commitment, but it's well worth the time and effort. It shows that while you might be a small business owner, you really have your act together and can perform on an important contract. All you need is the opportunity.

”

Johnny Little,  
CEO and founder of  
eLittle Communications

## OCT | 2016

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Missouri Regional Certification Committee Workshop

Small Business Monthly Expo (Booth)

Small Business Monthly Expo (Seminars)

License Collectors Resource Forum

Missouri Regional Certification Committee Training

## NOV | 2016

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Ameristar Supplier Diversity Vendor Fair

Better Family Life Certification Boot Camp

St. Louis Council of Construction Consumers Diversity Workshop

“

As an MBE-certified company, it has made a difference in my contracting opportunities. I truly appreciate the services that the BDD office provide.

”

Andre Taylor,  
Taylor Made Construction





## DEC | 2016

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St. Louis County Small Business Expo

Lead Contractor Workshop (in Cooperation with City Building Division)

Missouri Regional Certification Committee Workshop

## FEB | 2017

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Missouri Department of Transportation Civil Rights Compliance/DBE Training Symposium

Missouri Regional Certification Committee Workshop

## MAR | 2017

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Small Business Administration Women's Business Week Certification Workshop

Business Diversity Development Forum/ Business Opportunity Forum

Enterprise Bank & Trust Small Business Workshop

Missouri Regional Certification Committee Workshop

Justine Petersen Certification Workshop

Hollywood Casino (Penn Gaming) Diversity Fair

## JUN | 2017

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St. Louis Development Corporation National Geospatial-Intelligence Agency Outreach Event

Missouri Regional Certification Committee Workshop

Regions Bank Inner City Capital Connections Program Event

“

The main thing, if you're working on a high visibility project at the Airport, you get a feeling of pride. Also future employers look at you with a different kind of respect than just a new business trying to get work.

”

Leon Burke,  
owner of Reliable  
Environmental Services



## X-CELL ELECTRIC (MBE)

X-Cell Electric Company is a certified MBE with the state of Missouri and with the St. Louis Lambert International Airport. Owner Jose Madrid has more than 15 years of experience in all aspects of the electrical and telecommunications industry.

Since forming as a company in 2011, X-Cell Electric has become one of the most successful minority-owned electrical contracting businesses in Missouri. The company employs master electricians with experience in both commercial and residential settings.

X-Cell can perform a wide range of work from installing new wiring and lighting to electrical repairs in homes to HVAC, telecommunications wiring, and fire alarm systems. The company also has experience with installing large-scale solar panel grids as well as with a wide range of other emerging electrical technologies.

X-Cell has experience working as a subcontractor for larger electrical companies looking for minority participation partners and has partnered on big projects to small-scale needs.

“Our customers usually need electrical work to be done quickly and with an eye for quality,” Madrid said. “We have the most highly-trained, industry-certified master electricians working for both commercial and residential clients.”

ST. LOUIS LAMBERT INTERNATIONAL AIRPORT PRESENTS



2017 BUSINESS DIVERSITY FORUM



“Connecting Diversity to New Heights,” was the theme of the 3rd Annual Business Diversity Forum. The event was held in the Concourse B event space of Terminal 1 where more than 450 professionals attended the historic event on March 31, 2017.

Amber D. Gooding, Assistant Director of Community Programs and Business Diversity Development, noted that St. Louis Lambert International Airport received the St. Louis Council of Construction Consumers, 2017 Inclusion Advocacy Award for Organizational Excellence for Inclusion.

Gooding stated that there was a dramatic increase in the number of companies approved for certification and a decrease in the number of days needed to process a certification application. “Participation of minority-owned, women-owned, and disadvantaged business enterprises in Airport contracts is on the rise,” said Gooding.

# Congratulations!

## 2017 Business Diversity Award Winners

### Construction

Tony Thompson, CEO, Kwame Building Group, Inc.

Margaret McGrath, President, Tamar Contracting, Inc.

### Professional Services

Karl Grice, Owner, Grice Group Architects

### Airport Services

Charles L. Brown, Owner, Regency Enterprises Services, LLC.

### Diversity Champions

Yaphett El-Amin, Executive Director, MOKAN

Ron Unterreiner, Founder, PEOPLE

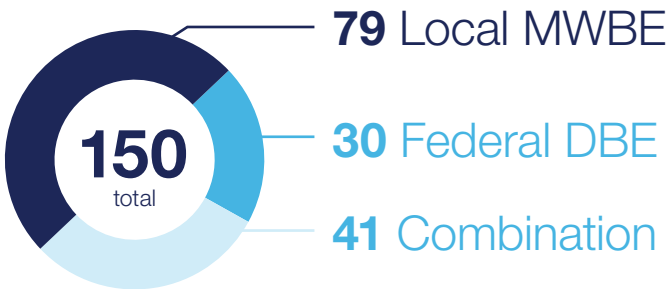


*Left to right: Yaphett El-Amin, Executive Director, MOKAN, Diversity Champion; Margaret McGrath, President, Tamar Contracting, Inc., Construction Services Awardee; Charles Brown, Owner, Regency Enterprises Services, LLC, Airport Services Awardee; Rhonda Hamm-Niebruegge, STL Director of Airports; Tony Thompson, CEO, Kwame Building Group, Inc., Construction Services Awardee; Karl Grice, Owner, Grice Group Architects, Professional Services Awardee; Ron Unterreiner, Founder, PEOPLE, Diversity Champion; Joshua Randall, President, Kwame Building Group, Inc., Construction Services Awardee; Amber Gooding, STL Assistant Director, Community Programs & Business Diversity Development*

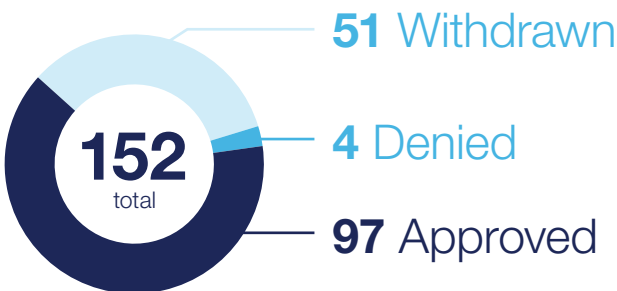
# St. Louis Lambert International Airport Welcomes Newly Certified Firms

In FY2017, St. Louis Lambert International Airport received 150 applications for local businesses to become certified as a minority (MBE) or woman-owned business (WBE) as well as a federally certified disadvantaged business (DBE). Using a new streamlined and more user-friendly process, the airport certified 97 total businesses. That means nearly 100 companies will have the opportunity to benefit from the airport's diversity supplier programs and grow in our local community.

## Applications Received FY2017



## Certification Decisions FY2017



# Newly Certified Firms 7.1.16 – 6.30.17

## JUL | 2016

MT & Associates, LLC  
7461 Bland Avenue  
Clayton, MO 63105  
(314) 724-2138  
mt@mtapractice.com  
MBE/WBE

NVision IT, LLC  
743 Spirit 40 Park Dr., Suite 204  
Chesterfield, MO 63005  
(314) 249-0824  
vpulumati@nvisioninfotech.com  
DBE/MBE

B.T.D. Equity Management LLC  
4650 Virginia Avenue  
St. Louis, MO 63111  
(646) 372-8763  
nbx82@aol.com  
MBE/WBE

Anderson & Sons Contracting LLC  
1012 Briley Street  
St. Peters, MO 63376  
(314) 625-4848  
andersonsc2009@gmail.com  
MBE

Salon Rx, LLC  
4306 Cook Avenue  
St. Louis, MO 63113  
(314) 583-5273  
salonrxowner@gmail.com  
MBE/WBE

Garcon, Inc. dba Garcia Construction  
4903 Pernod Avenue  
St. Louis, MO 63139  
(314) 568-8020  
berto@gpstl.com  
MBE

## AUG | 2016

Better Building Systems, LLC  
906 Olive P.H. #12  
St. Louis, MO 63101  
(314) 401-7075  
byront@stlbbbs.com  
MBE

K & L Courts Process Service  
1939 Wentzville Pkwy # 252  
Wentzville, MO 63385  
(314) 570-2789  
klcourtsprocessservice@yahoo.com  
WBE

M.A.S. Transportation LLC  
12377 Santa Maria Drive  
Spanish Lake, MO 63138  
(314) 486-5042  
mastransportationmichael@gmail.com  
MBE

Pretty N Paint LLC  
9474 Jaros Court  
St. Louis, MO 63137  
(314) 379-4444  
prettynpaint99@yahoo.com  
MBE/WBE

Success Metrics  
5585 Pershing Avenue, Suite 101  
St. Louis, MO 63112  
(314) 454-9111  
cozymarks@success-metrics.com  
MBE

Vazquez Commercial  
Contracting, LLC  
7110 Oakland Ave. Suite 100  
Richmond Heights, MO 63117  
(816) 547-5017  
joev@vazquezcc.com  
MBE

Zetnom Contracting LLC  
10082 Prince Dr.  
St. Louis, MO 63136  
(314) 225-6111  
zetnomcontracting@gmail.com  
MBE

## SEP | 2016

Contents Adjuster Team, LLC  
PO Box 16396  
St. Louis, MO 63125  
(866) 235-1650  
djohnson@contentsateam.com  
MBE/WBE

Crusade Construction LLC  
8100 Washington Street  
St. Louis, MO 63114  
(314) 736-2038  
crusadeconstruction@yahoo.com  
MBE

Fass Mechanical Services LLC  
1301 Dunbar Court  
Shiloh, IL 62221  
(314) 698-1579  
fassmechanicalservice@outlook.com  
MBE

Pride Electrical, LLC  
4710 Lee Avenue  
St. Louis, MO 63115  
(314) 604-2960  
fahimnasheed@icloud.com  
DBE/MBE

RMD Holdings LLC  
6368 Coventry Way, Suite 175  
Clinton, MD 20735  
(301) 718-3402  
chopkins@rmdholdings.com  
ACDBE/DBE

Urban GIS, Inc.  
555 Washington #310  
St. Louis, MO 63101  
(312) 666-7581  
sg@urbangis.com  
MBE

VEI Solutions, Inc.  
105 W Adams St., Suite 2308  
Chicago, IL 60603  
(312) 985-6840  
certifications@veisolutions.com  
**DBE**

J&R Concrete Services, LLC  
840 Clark Ave  
St. Louis, MO 63119  
(314) 596-2311  
jrconcreteservicesllc@gmail.com  
**DBE**

Quality Finish Painting  
10440 Lilac Ave.  
St. Louis, MO 63137  
(314) 801-8440  
paintman.dr@gmail.com  
**MBE**

## OCT | 2016

No Firms Certified in October

## NOV | 2016

Avid Fire Protection And  
Communication  
3792 Long Dr.  
St. Ann, MO 63074  
(314) 703-8726  
katiej@avidfireprotection.com  
**DBE/MBE/WBE**

Charbonnet & Associates, Planners  
and Consultants, Inc.  
365 Canal St., Suite 1155  
New Orleans, LA 70130  
(504) 561-0996  
tarnold@charbonnetassociates.com  
**DBE**

Construction Management  
Partners, LLC  
5585 Pershing Avenue, Suite 101  
St. Louis, MO 63112  
(314) 713-3429  
marvinjohnson@cmpstl.com  
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2016–2017





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