ANNUAL REPORT
FISCAL YEAR 2018–2019

Our Journey of Inclusion and Business Success
Table of Contents

04  Letters from Airport Leadership
06  Business Diversity Development Team
07  Goals & Objectives
12  Program Achievements
16  Program Outreach
18  Newly Certified Firms
19  Certified Firms by Ethnicity
20  Newly Certified Firm Listings
The Airport, our airlines, and business partners have a lot to be thankful for in our accomplishments for FY2019.

St. Louis Lambert International Airport (STL) has always been a vital transportation link for our region, connecting our businesses, organizations and residents to all parts of the globe through air travel. The Airport is also committed to economic growth and utilizing our region’s diverse workforce to carry out our daily operational missions.

The Airport, our airlines, and business partners have a lot to be thankful for in our accomplishments for FY2019. STL continued its streak of month-over-month passenger activity growth nearing four years at the end of the fiscal year. In total, STL served more than 15.8 million passengers, an increase of 4.1 percent over the previous year. Connecting travel accounted for 22 percent of enplanements. We welcomed Sun Country Airlines, which began scheduled service to Fort Meyers, FL and Tampa, FL. We also welcomed Contour Airlines with service between STL and Fort Leonard Wood, MO. Southwest Airlines continued to beef up seats and frequencies to its schedule, including more seasonal flights to the Caribbean, like Jamaica and the Dominican Republic.

We’ve continued to improve passenger amenities and services. This past year we unveiled several modern charging lounges. We also welcomed the Urban Chestnut bar, and a second Dunkin’ Donuts location in Terminal 2 as we continue to expand offerings.

The increased passenger activity and healthy concessions are just some of the contributing factors for the Airport’s economic health. In the last year, all three major rating agencies have upgraded credit ratings for Airport debt, to reflect our best ratings in more than a decade.

Safe and efficient operations by our team and our partners also help keep the Airport on track to meet its goals. From outreach to certification, our Business Diversity Development team is constantly engaged with businesses to expand contract opportunities. I’m always encouraged by the new connections we make that will no doubt lead to beneficial partnerships and contributions for the Airport.

Rhonda Hamm-Niebruegge
Director of Airports
The Business Diversity Development (BDD) department continued in our pledge to offer companies the finest environment for top technical assistance and certification training. We remained intensely dedicated in assisting those companies in developing partnerships with prime contractors in their industries, as well as successfully competing for opportunities, such as Airport contracts.

Of particular note in FY2019, the BDD achieved an average certification turnaround time of 65 days. Through the years, the BDD has worked diligently to fine tune the certification process. This, along with strong partnerships with local Chambers of Commerce and community agencies, has allowed for increased opportunities for minority and women-owned businesses.

In April, hundreds of people attended the Business Diversity Forum (BDF), presented by the BDD and held at St. Louis Lambert International Airport. This event provided a tremendous opportunity for local businesses to network, share ideas, and give voice to their ideas and ideals. One particular highlight of the forum was the keynote address, delivered by Otis Williams, Executive Director for the St. Louis Development Corporation (SLDC). Williams noted a number of new development projects in and around St. Louis, touching on the many contributions of minority and women-owned business owners, which have exceeded the city’s participation goals.

Also, in FY2019, the BDD passed a major milestone by completing our first project using the Construction Workforce Management System (CWMS). Designed to assist in tracking trucking participation on federally funded projects, the CWMS was designed and built by a locally MBE/DBE certified firm. In addition, the use of this innovative software provided a chance to beta test enhanced features of this cloud-based tracking equipment and software, while allowing the BDD to get more accurate, real-time reports on trucking participation on projects. Truly, this endeavor stands as a testament to the core values and mission of the BDD.

Every single day, I have the privilege of meeting and working with businesses, entrepreneurs and talented individuals who are simply in search of opportunity. And every day, I see that, with opportunity, these wonderfully talented people can exceed any expectations.

Thank you, once again, for supporting our continued progress.

Amber D. Gooding
Airport Assistant Director of Community Programs & Business Diversity Development
We provide minority and woman-owned businesses with access to contract opportunities that will enable them to realize economic benefits, which in turn supports the overall mission of St. Louis Lambert International Airport. This is achieved through our careful leadership and oversight of the Minority and Woman-Owned Business Enterprise (M/WBE) Programs and the Disadvantaged Business Enterprise (DBE) and the Airport Concessions Disadvantaged Business Enterprise (ACDBE) Programs.

Consistent with the overall Mission Statement, our vision is to offer the best environment for companies to receive the top technical assistance and certification training, to develop partnerships with prime contractors in their industries, and to compete successfully for Airport contract opportunities.
Goals & Objectives

Communication
Communicate BDD key programs and responsibilities.

Organizational Effectiveness
Organizational effectiveness is an outcome of our commitment to continuous process improvements. We routinely examine alignments, implement new technologies and strategies for optimal results.

Increase Visibility
Increase the visibility of the office among small and diverse businesses, and other agency stakeholders.

Increase Efficiency
Increase the efficiency of the administrative functions of the BDD office. Improve monitoring and tracking of all Airport projects.

Increase Understanding
Increase understanding of the requirements for the DBE and ACDBE programs versus the local M/WBE programs.
ABNA Corp brings passion in its work in building stronger infrastructure in cities across the nation.

With a resume that boasts of work on sewer pipelines, roadways, airports and mass transit, as well as helping provide healthy drinking water and clean air, ABNA Corp has played a significant role in everyday life for millions of people.

ABNA Corp has provided engineering services for Civil, Structural, Transportation, and Geotechnical as well as Land Surveying, GIS/Planning, Construction Management, General Contracting, and Testing and Inspection Services since 1994.

ABNA Corp is licensed in Missouri, Illinois, Arkansas, Louisiana, Oklahoma, Indiana, Michigan, Kansas, Kentucky, Arkansas, and Iowa. With offices in St. Louis, Chicago and Southern Illinois, and has clients in numerous industries including commercial, industrial, K-12 systems, higher education and healthcare.

Major projects by ABNA Corp include high speed rail, City Arch River 2015, O’Hare Modernization Program, I-64 Design/Build and the Lindbergh Tunnel, Monsanto’s W1 Parking Garage, BJC Center for Outpatient Care and the Salvation Army Design/Build.

The firm also provides expertise for heavy civil infrastructures such as highways, bridges, transit, levees, sign structures, sewer systems, and other public utilities. ABNA Corp has DBE/MBE/WBE/SBE certification.

ABNA Corp has earned numerous awards during its 25 years, including the National Organization of Minority Engineers (NOME) for Top Minority Achiever Acting as Prime on the Illinois State Toll Highway Authority’s Jane Addams Memorial Tollway (I-90) and Lee Street Interchange Project, and the American Council of Engineering Companies of Missouri presented ABNA Corp with an Honor Award for the Washington Avenue Streetscape Project.

ABNA Corp’s business philosophy stems from the belief that communication is the key to the successful delivery of every project, by being diligent in offering ideas, processes and confirming decisions with their clients on a regular basis.
The Airport has established a Disadvantaged Business Enterprise (DBE) program for Department of Transportation (DOT) contracts to ensure non-discrimination in the award and administration of those contracts. The primary remedial goal and objective of the DBE program is to level the playing field by providing small businesses owned and controlled by socially and economically disadvantaged individuals a fair opportunity to compete for federally funded contracts.

The Disadvantaged Business Enterprise contracting program states that the Airport Concessions Disadvantaged Business Enterprises (ACDBEs) have an equal opportunity to receive and participate in concessions opportunities. St. Louis Lambert International Airport’s policy ensures non-discrimination in the award and administration of contracts for concessions by airports receiving DOT financial assistance. Our policy ensures that our ACDBE program is tailored in accordance with applicable law, and that only firms that fully meet the program’s eligibility standards are permitted to participate as ACDBEs at our Airport.

Title VI of the Civil Rights Act prohibits discrimination on the basis of race, color, and national origin in programs and activities receiving federal financial assistance. Under the careful guidance of Business Diversity Development, we further ensure non-discrimination in all of its programs and activities, whether those programs are federally funded or not. Each tenant, contractor, subcontractor, concessionaire and franchise is required to adopt Title VI assurances while providing an activity or service at the Airport.
<table>
<thead>
<tr>
<th>LOCAL PROGRAMS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>City of St. Louis</strong></td>
</tr>
<tr>
<td><strong>Minority and Woman Business Enterprise</strong></td>
</tr>
<tr>
<td><strong>Outreach and Technical Assistance</strong></td>
</tr>
<tr>
<td><strong>City of St. Louis Living Wage</strong></td>
</tr>
</tbody>
</table>
Excel Business Concept’s Founder: agency is ‘in direct response to pursuing my purpose’

The founder of Excel Business Concepts, a public relations and marketing agency, believes her business is proof that dreams can become reality.

“Starting my business was in direct response to pursuing my purpose,” said Crystal Allen Dallas, Chief Creative Strategist for Excel. “My desire (was) to create a legacy for my family, and the belief that I could, with my years of experience working in corporate and non-profit organizations, provide innovative solutions to my clients.”

Launched in 2015, Excel Business Concepts is a woman-minority owned firm that helps clients develop the right plan to fulfill their own dreams. Excel provides a personal touch to enable business growth through a variety of services including strategic counsel, community engagement, social media management, creative services and web design, brand development, market research, crisis management and training.

Excel’s clients include: Grace Hill, The Fuller Center for Housing, The Metropolitan St. Louis Sewer District, U.S Chamber of Commerce and Triad Sports & Family Chiropractic.

One example of Excel’s work is “Know Your Zone,” a public awareness initiative provided by The Metropolitan St. Louis Sewer District to help residents determine what flood zone they live in and research their flood insurance needs. Homeowners, renters and business owners are encouraged to contact their insurance agent and see if they are covered by their current policy or need to purchase additional coverage.

The agency’s mission statement references the “spirit of excellence,” which Dallas said is the model on which her company stands.

“I love the quote, ‘There is no traffic on the extra mile,’” she said. “We believe that excellence is the standard for every engagement and experience that we have with clients. We are committed to providing the highest quality of service to our clients every time. Our clients rely on our expert knowledge and ability to execute campaigns in a meaningful and concise way. Our ability to be innovative, efficient and responsive to our client’s needs has helped to grow our company.”
Program Achievements

GENERAL SERVICE CONTRACTS

34% MBE  
7% WBE  
MBE Goal 25% and WBE Goal 5%

$7,496,283 total to MBEs  
$1,667,437 total to WBEs  
$13,088,161 total to Non-Certified  
$22,251,881 total

CONSTRUCTION AND PROFESSIONAL SERVICE AGREEMENTS

Federally Funded

19% DBE  
81% Non-DBE  
DBE Goal 21%

$1,619,736 total to DBEs  
$6,778,423 total to Non-DBEs  
$8,398,158 total

Locally Funded

27% MBE  
9% WBE  
MBE Goal 25% and WBE Goal 5%

$3,498,318 total to MBEs  
$1,105,041 total to WBEs  
$8,381,137 total to Non-Certified  
$12,984,496 total

Represents payments made on all active contracts through June 30, 2019.
Willie Jefferson Hauling Co. (MBE)

Willie Jefferson Hauling Co. built on hard work

Willie Jefferson was not afraid to take a chance when it came to providing for his family.

Jefferson borrowed against his house to buy his first truck in hopes of launching a hauling business in the 1970s. More than 40 years later, Willie Jefferson Hauling Co. is still moving concrete, rocks, dirt, asphalt and other debris from demolitions.

Over the years, Jefferson has worked with many other larger hauling firms that knew they could trust him to do the job. In the process, he built a reputable name for himself, which has kept the work coming in consistently.

“Nearly every contractor knows me,” the 81-year-old said proudly. “I’ve worked for many of them and your name gets out there. There’s a lot of work out there and I am thankful that I get calls when I’m needed.”

At one time, Jefferson operated 12 hauling trucks. Now he has a fleet of nine trucks with six drivers working for him. He doesn’t do the labor part anymore, except for maintenance on his trucks.

“I’m an old man now,” Jefferson said with a chuckle, adding, “I do all my own supervising.”

Jefferson’s hauling company has been a certified MBE for 15 years through St. Louis Lambert International Airport. Being a contractor for the airport is important to Jefferson because the certification helps small, African-American owner operators like himself have a shot at good paying jobs.

Jefferson got hauling work on the recent demolition at BJC Hospital, which is undergoing significant new construction. Jefferson said it was a tremendous opportunity for him.

“That was a really big job. I was running 38 trucks a day,” he said. “I had to hire drivers and their trucks to do the job.”

In his work with major hauling companies, Jefferson said he was hired because of his minority business status. “I did all the minority work when minority participation was required,” he said.

The secret to Jefferson’s success over the years is not really a secret, he said. Just keep the focus and don’t give up.

“I mortgaged my house to get my first truck and worked it up to 12,” he said. “I never had an SBA loan or anything like that. I’m a person who never gave up. I’ve had hard times, but I never gave up.”
Concessions

St. Louis Lambert International Airport’s ACDBE program continues to perform well and stimulates economic growth in the St. Louis region in the Federal Fiscal Year (FFY) 2018.

Represents revenue during the 2018 Federal Fiscal Year (October 1, 2017 – September 30, 2018)

$26,979,581 total to ACDBEs
$44,452,568 total to Non-ACDBEs
$71,432,149 total

Program Achievements

ACDBE Goal 27.9%

1.34% ACDBEs
ACDBE Goal 1.6%

Represents purchases during the 2018 Federal Fiscal Year (October 1, 2017 – September 30, 2018)

$2,181,162 total to ACDBEs
$161,185,053 total to Non-ACDBEs
$163,366,215 total
Engineering firm 7NT Enterprises, LLC, Named After Card Game Strategy

Pratap Rajadhyaksha, founder of the Dayton, OH, engineering firm 7NT Enterprises, LLC, is an avid and championship-caliber player of the card game Bridge. He named his company after the game he loves because of what it represents. 7NT is the symbol for Seven Notrumps, the highest contract in the game of Bridge. Proper execution of this contract requires great care and precision. Rajadhyaksha feels that the 7NT symbol reflects those characteristics that he has always brought to service the needs of his clients.

“I learned to play Bridge in college, and I was pretty good,” Rajadhyaksha says. “When I decided on a name for my company, I had to name it something. The great precision and care that’s required to make the contract happen in Bridge applies to my company.”

An engineering firm at its core, 7NT, a certified MBE, has 48 professional and technical staff members specializing in complex drilling, laboratory services, geotechnical engineering, water/wastewater engineering, environmental services, surveying, construction management/inspection and materials testing. Due to the highly specialized nature services, 7NT personnel are invited to work on complex projects nationwide.

7NT was formed in 2008 by Rajadhyaksha, a 40-year veteran of the engineering/construction industry. After graduating from MIT, he spent the first 30 years of his professional career helping to build one of the largest privately held engineering firms in the Midwest. Upon leaving the firm, Rajadhyaksha formed 7NT in order to practice his specialty of water/wastewater engineering, particularly as it related to the control of combined sewer overflows (CSO).

Rajadhyaksha is proud of all his company’s work. It was a signature project in Indianapolis that led to the opportunity to work with the Metropolitan St. Louis Sewer District. That job—the Deep Rock Tunnel Connector in Indianapolis, valued at $270 million—is part of a federally mandated plan to curb the overflow of raw sewage into local bodies of water. The system will store 200 million gallons of sewage during and after wet weather events. The tunnel and pump station project started construction in December 2011, and 7NT continues to service the project.

The project has been extremely successful, Rajadhyaksha said. The work established “world records for tunneling in a day, week and month. 7NT personnel take great pride in contributing to this massive accomplishment. We are a small company that works on very large projects,” he said.

A native of India, Rajadhyaksha moved to America with his parents 50 years ago, and he became a U.S. citizen in 1975. “This is what America is all about,” he said. “I came here, worked hard all my life and had success building a company and creating a lot of jobs.”
Program Outreach Efforts
FoxArchitects creates projects based on “Informed Designs” to meet cultural needs of clients

FoxArchitects is a building design company that connects understanding and meaning before the foundation is laid. Guided by an approach that values purpose as well as aesthetics, the firm utilizes the psychology of architectural concepts, delving into the realm of human behavior to meet the expectations of the client.

FoxArchitects CEO, Janet Paley, said the company’s objective is to impact the culture and environment of the workspace within a commercial building design process so the finished product will inspire and delight, a philosophy she calls “Informed Design.”

“It is all about getting people to work together,” Paley said. “We set measurable goals that become the roadmap for our work. Any project can ‘look good.’ Great projects respond to our clients’ needs. It is important for designs to support the culture.”

FoxArchitects is currently working in locations around the country including Arizona, Texas, Oregon, Wisconsin and Colorado. The firm’s inspirational designs can also be seen in the northeastern Europe country of Latvia, where FoxArchitects participated in The Baltic Way Design Competition, a project to memorialize the ethnic struggles of the Baltic people.

The 22-employee firm is busy throughout Missouri and the St. Louis area as well. A list of the company’s regional projects include: Reinsurance Group of America Headquarters, Progress West Hospital Newborn Intensive Care Unit, the Rick Jordan Chocolatier, Jesuit Archives and Research Center, Krispy Kreme, Tim Hortons, the Bosnian Islamic Center, the National Museum of Transportation and Emerson Automation Solutions.

The firm is certified WBE through the City of St. Louis. Paley, who is a major stockholder in FoxArchitects, has been with the firm since 1983. With a background in interior design, Paley has played an essential role in the firm’s success and growth, with responsibilities including overall financial and operational management, and project management for select clients. The company was founded in 1978 by Michael Fox, a military veteran who recently retired from the firm as its status changed from a Veteran Business Enterprise to a Woman-Owned Business Enterprise.
In FY2019, St. Louis Lambert International Airport received 144 applications for local businesses to become certified as a minority (MBE) or woman-owned business (WBE) as well as a federally-certified disadvantaged business (DBE). Using a new streamlined and more user-friendly process, the airport certified 153 total businesses. That means over 100 companies will have the opportunity to benefit from the airport’s diversity supplier programs and grow in our local community.

Applications Received FY2019

- 91 Local MBE/WBE
- 37 Federal DBE/ACDBE
- 16 Combination
- 144 total

Certification Decisions FY2019

- 37 Withdrawn
- 6 Denied
- 110 Approved
- 153 total
Certified Firms by Ethnicity*

DBE/MBE/WBE/ACDBE Firms

- African American: 494
- Asian Pacific American: 21
- Caucasian: 268
- Hispanic American: 61
- Native American: 15
- Other Minority: 1
- Subcontinent Asian American: 24

**TOTAL: 884**

* As of August 6, 2018

- African American: 487
- Asian Pacific American: 20
- Caucasian: 265
- Hispanic American: 60
- Native American: 13
- Other Minority: 1
- Subcontinent Asian American: 26

**TOTAL: 872**

* As of September 9, 2019
Ace Metal Recycling, LLC
5900 Manchester Ave.
St. Louis, MO 63110
(314) 781-6860
mellisa@acemetalrecycling.org
DBE/WBE

Cress, LLC
4661 Maryland Ave.
St. Louis, MO 63108
(314) 218-0900
customer@cressenergy.com
MBE

Digital World Creations, LLC
St. Charles, MO 63304
(314) 445-5660
mscott@digitalwc.com
WBE

Durant Consulting Services, Inc.
125 Clearbrook Place SW
Atlanta, GA 30331
(404) 229-4347
cdurant@durantconsultingservices.com
DBE

ECB Solutions, LLC
5045 Lake Crest Circle
Hoover, AL 35226
(205) 215-4347
ehillis@ecb-solutions.com
DBE

Fuhrman Engineering, Inc.
1022 Eastport Plaza Dr.
Collinsville, IL 62234
(217) 529-5577
gfuhrmann@fuhrmann-eng.com
WBE

Global Parking System of Indiana, Inc.
47 S. Pennsylvania St., Ste. 202
Indianapolis, IN 46204
(317) 246-7275
pcollier@globalparkingsysteminc.com
ACDBE/DBE

Intergrated Concepts Installations
7537 Norwalk Ln.
St. Louis, MO 63121
(314) 489-2895
ioicont@hotmail.com
DBE/MBE

JB Move Solutions, LLC
20 S. Central Ave.
Clayton, MO 63105
(314) 499-1359
jwilson@relocationstrategies.net
DBE/WBE

Jetz Media, LLC
14909 Greenberry Hill Ct.
Chesterfield, MO 63017
(314) 629-7165
jetzmediabiz@gmail.com
MBE

KAI/Alliance, LLC
2060 Craigshire Rd.
St. Louis, MO 63146
(314) 241-8188
KAIDesign@kai-db.com
MBE

Maintenance Unlimited Janitorial, Inc.
6891 Hazelwood Ave.
St. Louis, MO 63134
(314) 227-4600
ehenry@maintunlimited.com
MBE

New Day Realty, Sandra M. Dew and Associates, LLC
2324 N. Florissant Ave.
St. Louis, MO 63106
(314) 368-6460
newdaydew@yahoo.com
MBE/WBE

PKM Engineering Design Limited Liability Company
830 Nykiel Ct.
St. Louis, MO 63011
(314) 568-3361
pkumar2@aol.com
MBE

18 Vine Concessions, LLC
26 10th St. W., Ste. 1911
St. Paul, MN 55102
(612) 651-1125
elliotthrreatt@gmail.com
ACDBE

DonVal Mizzou, LLC
3201 Domain St., Ste. #1
St. Charles, MO 63301
(636) 757-3021
valerie@donvalmizzou.com
MBE/WBE

JCM1
125 Half Mile Rd.
Red Bank, NJ 07701
(732) 337-4954
JCM1llcnj@gmail.com
ACDBE/DBE

LRB Home Health Care Agency
320 Brookes Dr.
Hazelwood, MO 63042
(314) 363-1853
lisapr10@yahoo.com
MBE/WBE
Optimal Concessions, LLC
7500 S. Pitkin Ct.
Centennial, CO 80016
(303) 944-1957
zachm@optimalconcessions.com
ACDBE

Kingsway Development, LLC
4901 Delmar Blvd.
St. Louis, MO 63108
(314) 361-3984
office@conversions.us
MBE

Thurman L. Brooks CPA, LLC
8816 Manchester Rd., #314
St. Louis, MO 63144
(314) 578-6458
thurman@tlbcpa.com
MBE

Lockridge Cleaning Company, LLC
100 Sansonmet
Florissant, MO 63031
(314) 477-9066
lockridgecleaningco@yahoo.com
DBE/MBE

T squared Traffic & Transportation, LLC
7722 Big Bend Blvd.
Webster Groves, MO 63119
(314) 375-3748
carrie@tsquaredtt.com
DBE/WBE

Mick's Plumbing, LLC
12310 Old Halls Ferry Rd.
Florissant, MO 63033
(314) 308-5000
micksplumbing001@gmail.com
MBE

Vee & J Hauling, LLC
1360 S. 5th St.
St. Charles, MO 63301
(314) 541-0448
vstewart@vee-j.com
DBE/MBE/WBE

My-T-Sharp Janitorial Services, LLC
4155 Fox Crossing Dr.
Florissant, MO 63034
(314) 210-3913
hemphilldeannal@gmail.com
MBE

VMC Creative Designs
1268 Forest Home Dr.
St. Louis, MO 63137
(314) 441-1678
vmccreativedesigns@gmail.com
MBE/WBE

Obax Infrastructures, LLC
2170 S. Mason Rd.
St. Louis, MO 63131
(314) 581-9074
ceo@obaxworld.com
MBE

New Concept Construction, LLC
12860 Sandalwood Dr.
Florissant, MO 63033
(314) 755-1833
john@newconceptconstruction.net
MBE

SEP | 2018

Brackett Building Group
5303 Claxton Ave.
St. Louis, MO 63120
(314) 262-0902
brackettbuildinggroup@gmail.com
DBE/MBE

Prado Construction
1875 Well Rd.
Troy, IL 62294
(618) 667-9375
ceprado@pradoconstructiononline.com
DBE

Angie’s Transportation, LLC
4550 Gustine Ave.
St. Louis, MO 63116
(314) 385-3540
angelina@angiestrans.com
WBE

OCT | 2018

Cut and Trim Lawn Care Services, LLC
1216 S. 13th St.
St. Louis, MO 63104
(314) 775-4781
stancoop70@gmail.com
MBE

Obax Infrastructures, LLC
2170 S. Mason Rd.
St. Louis, MO 63131
(314) 581-9074
ceo@obaxworld.com
MBE

Prado Construction
1875 Well Rd.
Troy, IL 62294
(618) 667-9375
ceprado@pradoconstructiononline.com
DBE

Obax Infrastructures, LLC
2170 S. Mason Rd.
St. Louis, MO 63131
(314) 581-9074
ceo@obaxworld.com
MBE

Prado Construction
1875 Well Rd.
Troy, IL 62294
(618) 667-9375
ceprado@pradoconstructiononline.com
DBE
Aschinger Electric Company  
877 Horan Dr., P.O. Box 26322  
Fenton, MO 63026  
(314) 568-1640  
emartin@aschinger.com  
WBE

Becker Media, LLC  
3547 Halliday Ave.  
St. Louis, MO 63118  
(314) 681-0367  
missy@wbeckermania.com  
WBE

Chi Chi, LLC  
393 N. Euclid Ave., Ste. 240  
St. Louis, MO 63108  
(314) 678-0500  
jbray@chichillc.com  
WBE

Exstare Federal Services Group, LLC  
6915 Stoneybrooke Ln.  
Alexandria, VA 22306  
(703) 765-4050  
nancy@exstarefederalservices.com  
DBE

Frontier Door & Glass, LLC  
9442 Green Park Garden Dr., #E  
St. Louis, MO 63123  
(314) 393-3854  
ariche@frontieroorglass.com  
MBE

GC Engineering, LLC  
16100 Chesterfield Parkway West  
Chesterfield, MO 63017  
(314) 303-6825  
garychai@live.com  
MBE

Harambee, LLC  
1142 Hodiamont Ave.  
St. Louis, MO 63112  
(314) 486-0999  
zachary@harambeellc.com  
DBE/MBE

Huber & Associates, Inc.  
7225 Cheshire Ln.  
St. Louis, MO 63123  
(573) 634-5000  
ehuber@teamhuber.com  
WBE

Illuminative Strategies, Inc.  
3309 Robbins Rd., #139  
Springfield, IL 62704  
(847) 421-7274  
kent@illum-strat.com  
DBE

M2 Concepts, LLC  
11429 Grapeleaf Dr.  
Fort Worth, TX 76244  
(214) 562-2424  
raymick24@aol.com  
ACDBE

POP Marketing, LLC  
723 River Hills Dr.  
Fenton, MO 63026  
(314) 630-5044  
laura@pop-stl.com  
WBE

Savvy Technologies, LLC  
4220 Duncan Ave.  
St. Louis, MO 63110  
(314) 283-0006  
elaine@savvycoders.com  
WBE

NEWLY CERTIFIED FIRMS 7.1.18 – 6.30.19

Mitiga Transport, LLC  
7200 Manchester Rd., Ste. 200  
St. Louis, MO 63141  
(314) 918-6246  
nicholas@mitigatrans.com  
MBE

New City Logistics, LLC  
4500 Gustine Ave.  
St. Louis, MO 63116  
(314) 221-8394  
bob@newcitylogistics.com  
MBE

Peele Enterprises, LLC  
1000 Olive St., Ste. 610  
St. Louis, MO 63101  
(314) 281-7000  
ppeele@peeleenterprises.com  
MBE

SERVICES \| 2018

Adobe DeSigns, LLC  
3745 Bloomington Ave.  
Minneapolis, MN 55407  
(612) 822-2385  
vguerra@adobedesignsllc.com  
DBE


dec | 2018

Angie’s Transportation, LLC  
4550 Gustine Ave.  
St. Louis, MO 63116  
(314) 385-3540  
angelina@angiestrans.com  
DBE

Aschinger Electric Company  
877 Horan Dr., P.O. Box 26322  
Fenton, MO 63026  
(314) 568-1640  
emartin@aschinger.com  
WBE

Becker Media, LLC  
3547 Halliday Ave.  
St. Louis, MO 63118  
(314) 681-0367  
missy@wbeckermania.com  
WBE

Chi Chi, LLC  
393 N. Euclid Ave., Ste. 240  
St. Louis, MO 63108  
(314) 678-0500  
jbray@chichillc.com  
WBE

Exstare Federal Services Group, LLC  
6915 Stoneybrooke Ln.  
Alexandria, VA 22306  
(703) 765-4050  
nancy@exstarefederalservices.com  
DBE

Frontier Door & Glass, LLC  
9442 Green Park Garden Dr., #E  
St. Louis, MO 63123  
(314) 393-3854  
ariche@frontieroorglass.com  
MBE

GC Engineering, LLC  
16100 Chesterfield Parkway West  
Chesterfield, MO 63017  
(314) 303-6825  
garychai@live.com  
MBE

Harambee, LLC  
1142 Hodiamont Ave.  
St. Louis, MO 63112  
(314) 486-0999  
zachary@harambeellc.com  
DBE/MBE

Huber & Associates, Inc.  
7225 Cheshire Ln.  
St. Louis, MO 63123  
(573) 634-5000  
ehuber@teamhuber.com  
WBE

Illuminative Strategies, Inc.  
3309 Robbins Rd., #139  
Springfield, IL 62704  
(847) 421-7274  
kent@illum-strat.com  
DBE

M2 Concepts, LLC  
11429 Grapeleaf Dr.  
Fort Worth, TX 76244  
(214) 562-2424  
raymick24@aol.com  
ACDBE

POP Marketing, LLC  
723 River Hills Dr.  
Fenton, MO 63026  
(314) 630-5044  
laura@pop-stl.com  
WBE

Savvy Technologies, LLC  
4220 Duncan Ave.  
St. Louis, MO 63110  
(314) 283-0006  
elaine@savvycoders.com  
WBE


dec | 2018

Adobe DeSigns, LLC  
3745 Bloomington Ave.  
Minneapolis, MN 55407  
(612) 822-2385  
vguerra@adobedesignsllc.com  
DBE


dec | 2018
JAN | 2019

A7 Infrastructure, LLC
906 Olive St., Ste. 902
St. Louis, MO 63101
(314) 657-0358
bpopoola@a7engineering.com
DBE

Airport Best Taxi Service, LLC
5021 Granberry Way Ln.
St. Louis, MO 63115
(314) 456-8866
airportbesttrans@yahoo.com
ACDBE

Exquisite Taste Events, LLC
111 Rue Saint Francois
Florissant, MO 63031
(314) 271-7999
exquisitetastebudz@gmail.com
MBE

GCL Environmental Resources Management, LLC
2714 Salena, Apt. B
St. Louis, MO 63118
(314) 580-9744
lomaxg49@gmail.com
DBE

MK Parking Services, LLC
613 Big Bend Rd., Ste. #981
Manchester, MO 63021
(309) 706-4118
mkparkinginfo@gmail.com
MBE

My-T-Sharp Janitorial Services, LLC
4158 Fox Crossing Dr.
Florissant, MO 63034
(314) 210-3913
hemphilldeannal@gmail.com
DBE

NCI, Inc.
4463 W. Four Ridge Rd.
House Springs, MO 63051
(636) 677-6655	norphan@aol.com
WBE

New Concept Construction, LLC
12860 Sandalwood Dr.
Florissant, MO 63033
(314) 755-1833
john@newconceptconstruction.net
DBE

TREKK Design Group, LLC
17 Cassens Ct.
Fenton, MO 63026
(816) 874-4656
ldodson@trekkllc.com
WBE

Verwhid Consulting Services, LLC
DBE/ACDBE/MBE
1105 La Roux Court
St. Louis, MO 63137
(314) 736-5851
verwhid@gmail.com
WBE/WBE

FEB | 2019

Blues City Tours
664 Marshall Ave.
Memphis, TN 38103
(901) 522-9229
m.holley@bluescitytours.com
ACDBE/DBE

Edwards & Hill Communications, LLC
DBE/MBE
100 S. 4th St., Ste. 550
St. Louis, MO 63102
(301) 317-4250
tony@edwardsandhill.com
MBE
Newly Certified Firms 7.1.18 – 6.30.19

Exquisite Taste Events, LLC
111 Rue Saint Francois
Florissant, MO 63031
(314) 271-7999
exquisitetastebudz@gmail.com
DBE

Five23 Group, Inc. D/B/A Lumenor Consulting Group
115 S. Smead Ct.
Roswell, GA 30076
(404) 918-9078
info@lumenorconsulting.com
DBE

ILMO Contracting, LLC
200 Debra Dr.
Fairview Heights, IL 62208
(618) 823-7178
corey@ilmocontracting.com
MBE

JLT Enterprises, LLC D/B/A Dickey-T Design & Properties, LLC
6439 Plymouth Ave., Ste. W126
St. Louis, MO 63133
(314) 355-2608
joseph@ltenterprisesllc.com
DBE

Lorbert Imports, LLC
1455 Page Industrial Blvd.
St. Louis, MO 63132
(314) 283-2696
lorbertimportsgmail.com
WBE

Luna Consulting, LLC
2647 Russell Blvd.
St. Louis, MO 63104
(573) 201-6379
ronaluna@gmail.com
DBE/MBE

Mind Your Manners, Limited
35 E. Wacker Dr., Ste. 3100
Chicago, IL 60601
(312) 564-5680
e.turner@wegrp.com
MBE/WBE

S.R. Miller Consulting, LLC
321 Cuivre Point Dr.
Moscow Mills, MO 63362
(314) 307-1621
Miller.S.R.Consulting@gmail.com
WBE

Juggernaut Industries
911 Washington Ave., Ste. 500
St. Louis, MO 63101
(314) 556-8039
info@juggernaut-industries.com
MBE

MyEventsCoordinator, LLC
9944 W. Florissant Ave.
St. Louis, MO 63136
(314) 874-3016
info@MyEventsCoordinator.com
MBE/WBE

Purpose First Advisors, LLC
5622 Delor St.
St. Louis, MO 63109
(314) 703-1790
cmaxfield@purposefirstadvisors.com
WBE

STL Design and Construction Services, LLC
1400 S. 3rd St., Ste. 201
St. Louis, MO 63104
(314) 499-3027
joe.osuma@stldac.com
MBE

APRIL | 2019

BRC Distributors, Inc
730 Lantern Ln.
Olivette, MO 63132
(314) 994-9434
brcs@stsbglobal.net
MBE

Burris Electric, LLC
1919 Homefield Estates Dr.
O’Fallon, MO 63366
(636) 734-0960
jason@burriselectric.net
MBE
CloserLook Search, Inc.  
2025 Riverside Dr.  
Columbus, OH 43221  
(614) 523-3974  
sumithra@zeddigital.net  
DBE

Comcentia, LLC  
1025 W. Glen Oaks Ln.  
Mequon, WI 53092  
(414) 871-1100  
info@comcentia.com  
DBE

Duchess Rose Royal Treats, LLC  
1610 Olive St.  
St. Louis, MO 63103  
(314) 690-3149  
duchessrose64@gmail.com  
MBE/WBE

H2Ltg, LLC  
813 Aston Way Dr.  
O’Fallon, MO 63368  
(636) 248-5351  
julia@h2ltg.com  
WBE

The Renee Group, Inc.  
305 Selig Dr. SW  
Atlanta, GA 30336  
(470) 282-3851  
srobertson@thereneegroup.com  
DBE

MAY | 2018

ABG Law Office, LLC  
7710 Carondelet Ave.  
Clayton, MO 63105  
(314) 721-8844  
agabel@abglawoffice.com  
WBE

Blue Rider Design, LLC  
731 Laurel Oak Dr.  
Frontenac, MO 63131  
(314) 540-1125  
lexieottomorrison@gmail.com  
WBE

Cullinan Companies, LLC  
1650 Beale St.  
St. Charles, MO 63303  
(309) 999-1700  
jsitter@cullprop.com  
WBE

ENPAQ, LLC  
3130 Gravois Ave., Admin. 2nd Floor  
St. Louis, MO 63118  
(618) 304-1500  
tony.hagerty@enpaqconsulting.com  
DBE/MBE

Fields Electrical Supply Company  
1426 Collins St.  
St. Louis, MO 63102  
(816) 387-1364  
vic@fieldssupplycompany.com  
MBE

Fox, Inc.  
1 Memorial Dr.  
St. Louis, MO 63102  
(314) 621-4343  
info@fox-arch.com  
WBE

Kim Hoskins Environmental Consulting, LLC  
1700A Gilsinn Ln.  
Fenton, MO 63026  
(314) 276-9575  
kim.cole@KimHEC.com  
WBE

Power House Electric, Inc.  
8428 Page Ave.  
St. Louis, MO 63130  
(314) 732-1148  
powerhouseelectricstl@gmail.com  
DBE/MBE

PSRI Technologies, LLC  
111 Hilltown Village Center  
Chesterfield, MO 63017  
(636) 778-3434  
rconley@psritech.com  
MBE/WBE

JUN | 2019

Aguirre Project Resources, LLC  
2955 Wood Lake Trail  
Grand Prairie, TX 75054  
(214) 552-5172  
charles.a@apr3d.com  
DBE

Better Weekdays, Inc.  
911 Washington, Ste. 701  
St. Louis, MO 63101  
(917) 403-2127  
chris@betterweekdays.com  
MBE

Nationwide Trucking, LLC  
2965 Dover Dr.  
Florissant, MO 63033  
(314) 397-7500  
nationwidetruckingllc@gmail.com  
MBE

RMB Contracting, LLC  
18 N. Brighton Park Ct.  
St. Charles, MO 63303  
(314) 222-7832  
rmbmechanical@mechanicalsprof.com  
DBE/MBE/WBE
G&V Mobile Detail Service makes vehicle owners feel good as they drive

George Smith, owner of G&V Mobile Detail Services LLC, has an eye for detail that makes people feel happy inside their ride. “I’m a neat freak,” Smith said, his company goes to clients’ homes or place of business and cleans vehicles from top to bottom.

“We get every nook and cranny,” he said. “We provide a quality and professional job that makes our clients’ vehicles look fresh and our clients feel good.”

With three trucks and six employees on the road, G&V – which stands for George and his wife, Valerie – is a certified MBE. The company specializes in detailing by hand, but the trucks are fully equipped with the tools of the trade – steamer, vacuum, polishes, brushes, microfiber cloths, clear coat cleaners, buffer. “We do all of it,” Smith said.

G&V’s target market consists of high-end professionals such as bankers, doctors, corporate lawyers and other individuals and businesses who, in his words, have incomes and revenues of “six and seven figures.”

A pharmaceutical operator for 25 years at Mallinckrodt, Smith launched his mobile detail service with just $12 in 2010 after a lockout from the company. He started cleaning cars of Mallinckrodt colleagues to make ends meet following the lockout. From there, G&V took off.

Smith’s company earned the opportunity to do contract work with St. Louis Lambert International Airport, thanks to his interaction with an executive from Enterprise Car Rentals. While Smith performed contract detailing on Enterprise’s fleet of vehicles, the executive mentioned that she was considering light colored floor mats for the Exotic Car Collection, which includes cars and SUVs with names like Infiniti, Audi, Mercedes, Lamborghini, Jaguar, Porsche, Maserati and Cadillac.

Smith said he felt the lighter colored mats would be hard to clean, so he suggested laying rubber floor mats on top of the lighter ones. “I told her that since Enterprise buys so many cars, the manufacturers will give the rubber mats,” he said. Thankful for the suggestion, the executive referred Smith’s mobile detail service to the airport, and Smith said getting that contract will grow his business and enable him to hire more employees.
Contact Us

10701 Lambert International Blvd., St. Louis, MO 63145-0212 U.S.A.
314.426.8111
businessdiversity@flystl.com
flystl.com/bdd