

#### City of St. Louis Minority and Women Owned Business Enterprise Utilization Plan

Contract Name:

Bid/Letting #:

Name of Prime contractor:

Total Amount of Prime Contract

The Prime contractor shall utilize and require all subcontractors to utilize the maximum number of *certified* MBE/WBE firms in the following African American, Hispanic American, Asian American, Native American, and Women-owned business enterprises possible.

The Prime contractor will purchase construction services, materials, and supplies from <u>certified</u> MBE/WBE firms in the following: African American, Hispanic American, Asian American, Native American, and Women owned business enterprises to the maximum extent feasible, and to this end, the Contractor will inform each subcontractor of this requirement.

The Prime contractor shall utilize the services and/or purchase supplies to be provided by the following <u>certified</u> MBE/WBE firms in the following: African American, Hispanic American, Asian American, Native American, and Women owned business enterprises in the execution of this contract.

# **NOTE: FIRMS MUST BE CERTIFIED PRIOR TO BID OPENING, IN ORDER TO COUNT TOWARD THE CITY'S GOALS.** The City of St. Louis' M/WBE Directory is available at <a href="https://www.flystl.com/business/business-diversity-development-1/directories">https://www.flystl.com/business/business-diversity-development-1/directories</a>.

Please list all subcontractors including African American, Hispanic American, Asian American, Native American, and Women scheduled to perform work on this project below. The prime should include their work in this section.

| Firm Name                        | Federal ID | Bid Items of Work To Be       | Bid Amount |
|----------------------------------|------------|-------------------------------|------------|
| Address, City, State, Zip        | Number     | Performed / Material Supplied |            |
| Contact Person Name - Phone Numb |            |                               |            |
| (A)                              | (B)        | (C)                           | (D)        |
| Prime Contrac                    | tor        |                               |            |
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| Firm Name<br>Address, City, State, Zip<br>Contact Person Name - Phone Number | Federal ID<br>Number | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
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| (A)  | (B)                  | (C)  | (D)        |
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Total Amount of Prime Contractors Self Performed Work: Total Amount of Non-MBE/WBE Subcontractor: Please list all subcontractors identified as African American scheduled to perform work on this project below. In (A) Include the firm name, address, phone number and the contact person's name; (B) Enter the firm's federal identification number; (C) Select which agency the firm is currently certified with; (D) Enter the bid items of work to be performed/material supplied and (E) The bid amount for all items listed in column D.

ETHNICITY:

**AFRICAN AMERICAN** 

PERCENTAGE:

21%

| Firm Name<br>Address, City, State, Zip<br>Contact Person - Phone Number | Federal ID<br>Number | Certifying<br>Agency | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
|---|----------------------|----------------------|--|------------|
| (A)   | (B)                  | (C)                  | (D)  | (E)        |
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Total Amount of African American Subcontracts:

#### **SUPPLIER/REGULAR DEALER (A)**

- **Instructions:** Supplier/Regular Dealers, Manufacturers and Brokers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers, manufacturers or brokers.
  - Suppliers or Regular Dealers count at 60% towards M/WBE goals.

#### \*\* DO NOT LIST TRUCKING FIRMS ON THIS FORM

No credit will be counted for the purchase or sale of material hauled unless the M/WBE trucker is also a certified M/WBE supplier.

#### **African American Suppliers/Regular Dealers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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## MANUFACTURER FORM (B)

**Instructions:** Manufacturers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers.

A *Manufacturer* is defined as a firm that operates or maintains a factory, apparatus, or establishment that produces, the materials, supplies, articles or equipment required under the contract and of the general character described by the specifications. *Manufacturers count at 100% of their cost/expenditure towards M/WBE goals.* 

• *Manufacturers count at 100% towards M/WBE goals.* 

#### **African American Manufacturers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# **BROKER FORM (C)**

**Instructions:** *Brokers* are defined as *brokers or other persons who arrange or expedite transactions* are not regular dealers, with respect to materials or supplies purchased from an M/WBE which is neither a manufacturer nor a regular dealer. Brokers entire commissions and fees charged for assistance in the procurement of the materials and supplies, or fess or transportation charges for the delivery of materials or supplies required on a job site count towards M/WBE goals provided the fees are determined by the City to be reasonable and not excessive as compared with fees customarily allowed for similar services. <u>The cost of the materials or supplies</u> themselves do not count toward M/WBE goals.

#### **African American Brokers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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Please list all subcontractors identified as Hispanic American scheduled to perform work on this project below. In (A) Include the firm name, address, phone number and the contact person's name; (B) Enter the firm's federal identification number; (C) Select which agency the firm is currently certified with; (D) Enter the bid items of work to be performed/material supplied and (E) The bid amount for all items listed in column D.

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**HISPANIC AMERICAN** 

PERCENTAGE:

2%

| Firm Name<br>Address, City, State, Zip<br>Contact Person - Phone Number | Federal ID<br>Number | Certifying<br>Agency | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
|---|----------------------|----------------------|--|------------|
| (A)   | (B)                  | (C)                  | (D)  | (E)        |
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Total Amount of Hispanic American Subcontracts:

#### **SUPPLIER/REGULAR DEALER (A)**

- **Instructions:** Supplier/Regular Dealers, Manufacturers and Brokers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers, manufacturers or brokers.
  - Suppliers or Regular Dealers count at 60% towards M/WBE goals.

#### \*\* DO NOT LIST TRUCKING FIRMS ON THIS FORM

No credit will be counted for the purchase or sale of material hauled unless the M/WBE trucker is also a certified M/WBE supplier.

#### Hispanic American Suppliers/Regular Dealers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# MANUFACTURER FORM (B)

Instructions: Manufacturers participation count toward goal attainment at various percentages. Please

fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers.

A *Manufacturer* is defined as a firm that operates or maintains a factory, apparatus, or establishment that produces, the materials, supplies, articles or equipment required under the contract and of the general character described by the specifications. *Manufacturers count at 100% of their cost/expenditure towards M/WBE goals.* 

• Manufacturers count at 100% towards M/WBE goals.

#### **Hispanic American Manufacturers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# **BROKER FORM (C)**

**Instructions:** *Brokers* are defined as *brokers or other persons who arrange or expedite transactions* are not regular dealers, with respect to materials or supplies purchased from an M/WBE which is neither a manufacturer nor a regular dealer. Brokers entire commissions and fees charged for assistance in the procurement of the materials and supplies, or fess or transportation charges for the delivery of materials or supplies required on a job site count towards M/WBE goals provided the fees are determined by the City to be reasonable and not excessive as compared with fees customarily allowed for similar services. <u>The cost of the materials or supplies</u> themselves do not count toward M/WBE goals.

#### **Hispanic American Brokers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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Please list all subcontractors identified as Asian American scheduled to perform work on this project below. In (A) Include the firm name, address, phone number and the contact person's name; (B) Enter the firm's federal identification number; (C) Select which agency the firm is currently certified with; (D) Enter the bid items of work to be performed/material supplied and (E) The bid amount for all items listed in column D.

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**ASIAN AMERICAN** 

PERCENTAGE:

.50%

| Firm Name<br>Address, City, State, Zip | Federal ID<br>Number | Certifying<br>Agency | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
|--|----------------------|----------------------|--|------------|
| Contact Person - Phone Number<br>(A)   | (B)                  | (C)                  | (D   | (E)        |
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Total Amount of Asian American Subcontracts:

#### **SUPPLIER/REGULAR DEALER (A)**

- **Instructions:** Supplier/Regular Dealers, Manufacturers and Brokers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers, manufacturers or brokers.
  - Suppliers or Regular Dealers count at 60% towards M/WBE goals.

#### \*\* DO NOT LIST TRUCKING FIRMS ON THIS FORM

No credit will be counted for the purchase or sale of material hauled unless the M/WBE trucker is also a certified M/WBE supplier.

#### Asian American Suppliers/Regular Dealers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# MANUFACTURER FORM (B)

Instructions: Manufacturers participation count toward goal attainment at various percentages. Please

fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers.

A *Manufacturer* is defined as a firm that operates or maintains a factory, apparatus, or establishment that produces, the materials, supplies, articles or equipment required under the contract and of the general character described by the specifications. *Manufacturers count at 100% of their cost/expenditure towards M/WBE goals.* 

• *Manufacturers count at 100% towards M/WBE goals.* 

#### Asian American Manufacturers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# **BROKER FORM (C)**

**Instructions:** *Brokers* are defined as *brokers or other persons who arrange or expedite transactions* are not regular dealers, with respect to materials or supplies purchased from an M/WBE which is neither a manufacturer nor a regular dealer. Brokers entire commissions and fees charged for assistance in the procurement of the materials and supplies, or fess or transportation charges for the delivery of materials or supplies required on a job site count towards M/WBE goals provided the fees are determined by the City to be reasonable and not excessive as compared with fees customarily allowed for similar services. <u>The cost of the materials or supplies</u> themselves do not count toward M/WBE goals.

#### Asian American Brokers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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Please list all subcontractors identified as Native American scheduled to perform work on this project below. In (A) Include the firm name, address, phone number and the contact person's name; (B) Enter the firm's federal identification number; (C) Select which agency the firm is currently certified with; (D) Enter the bid items of work to be performed/material supplied and (E) The bid amount for all items listed in column D.

#### ETHNICITY:

NATIVE AMERICAN

# PERCENTAGE:

.50%

| Firm Name<br>Address, City, State, Zip<br>Contact Person - Phone Number | Federal ID<br>Number | Certifying<br>Agency | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
|---|----------------------|----------------------|--|------------|
| (A)   | (B)                  | (C)                  | (D)  | (E)        |
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Total Amount of Native American Subcontracts:

#### **SUPPLIER/REGULAR DEALER (A)**

- **Instructions:** Supplier/Regular Dealers, Manufacturers and Brokers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers, manufacturers or brokers.
  - Suppliers or Regular Dealers count at 60% towards M/WBE goals.

#### \*\* DO NOT LIST TRUCKING FIRMS ON THIS FORM

No credit will be counted for the purchase or sale of material hauled unless the M/WBE trucker is also a certified M/WBE supplier.

#### Native American Suppliers/Regular Dealers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# MANUFACTURER FORM (B)

Instructions: Manufacturers participation count toward goal attainment at various percentages. Please

fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers.

A *Manufacturer* is defined as a firm that operates or maintains a factory, apparatus, or establishment that produces, the materials, supplies, articles or equipment required under the contract and of the general character described by the specifications. *Manufacturers count at 100% of their cost/expenditure towards M/WBE goals.* 

• *Manufacturers count at 100% towards M/WBE goals.* 

#### **Native American Manufacturers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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# **BROKER FORM (C)**

**Instructions:** *Brokers* are defined as *brokers or other persons who arrange or expedite transactions* are not regular dealers, with respect to materials or supplies purchased from an M/WBE which is neither a manufacturer nor a regular dealer. Brokers entire commissions and fees charged for assistance in the procurement of the materials and supplies, or fess or transportation charges for the delivery of materials or supplies required on a job site count towards M/WBE goals provided the fees are determined by the City to be reasonable and not excessive as compared with fees customarily allowed for similar services. <u>The cost of the materials or supplies</u> themselves do not count toward M/WBE goals.

#### **Native American Brokers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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Please list all subcontractors identified as Women scheduled to perform work on this project below. In (A) Include the firm name, address, phone number and the contact person's name; (B) Enter the firm's federal identification number; (C) Select which agency the firm is currently certified with; (D) Enter the bid items of work to be performed/material supplied and (E) The bid amount for all items listed in column D.

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WOMEN

PERCENTAGE:

11%

| Firm Name<br>Address, City, State, Zip<br>Contact Person - Phone Number | Federal ID<br>Number | Certifying<br>Agency | Bid Items of Work To Be<br>Performed / Material Supplied | Bid Amount |
|---|----------------------|----------------------|--|------------|
| (A)   | (B)                  | (C)                  | (D)  | (E)        |
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Total Amount of Women Subcontracts:

#### **SUPPLIER/REGULAR DEALER (A)**

- **Instructions:** Supplier/Regular Dealers, Manufacturers and Brokers participation count toward goal attainment at various percentages. Please fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers, manufacturers or brokers.
  - Suppliers or Regular Dealers count at 60% towards M/WBE goals.

#### **\*\* DO NOT LIST TRUCKING FIRMS ON THIS FORM**

No credit will be counted for the purchase or sale of material hauled unless the M/WBE trucker is also a certified M/WBE supplier.

#### **Women Suppliers/Regular Dealers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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## MANUFACTURER FORM (B)

Instructions: Manufacturers participation count toward goal attainment at various percentages. Please

fill out a form for each eligible group if you are obtaining supplies and/or materials from currently certified MBE/WBE suppliers/regular dealers.

A *Manufacturer* is defined as a firm that operates or maintains a factory, apparatus, or establishment that produces, the materials, supplies, articles or equipment required under the contract and of the general character described by the specifications. *Manufacturers count at 100% of their cost/expenditure towards M/WBE goals.* 

• *Manufacturers count at 100% towards M/WBE goals.* 

#### Women Manufacturers

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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#### **BROKER FORM (C)**

**Instructions:** *Brokers* are defined as *brokers or other persons who arrange or expedite transactions* are not regular dealers, with respect to materials or supplies purchased from an M/WBE which is neither a manufacturer nor a regular dealer. Brokers entire commissions and fees charged for assistance in the procurement of the materials and supplies, or fess or transportation charges for the delivery of materials or supplies required on a job site count towards M/WBE goals provided the fees are determined by the City to be reasonable and not excessive as compared with fees customarily allowed for similar services. <u>The cost of the materials or supplies</u> <u>themselves do not count toward M/WBE goals.</u>

#### **Women Brokers**

| Firm Name<br>Address, City, State, Zip<br>Contact Person-Phone #<br>(A) | Materials/Supplies<br>Providing<br>(B) | Certifying<br>Agency<br>(C) | Contract Value<br>(D) | Dollar Value Credited<br>Toward Goal<br>Attainment<br>(E) |
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Total Dollar Amount of Prime Contract:

Total Dollar Amount of African American Subcontracts: Total African American Percentage: Total African American Supplier Total African American Manufacturer Total African American Broker

Total Dollar Amount of Hispanic American Subcontracts: Total Hispanic American Percentage: Total Hispanic American Supplier Total Hispanic American Manufacturer Total Hispanic American Broker

Total Dollar Amount of Asian American Subcontracts: Total Asian American Percentage: Total Asian American Supplier Total Asain American Manufacturer Total Asain American Broker

Total Dollar Amount of Native American Subcontracts: Total Native American Percentage: Total Native American Supplier Total Native American Manufacturer Total Native American Broker

Total Dollar Amount of Women Subcontracts: Total Women Percentage: Total Women Supplier Total Women Manufacturer Total Women Broker

|   | Prime |
|---|-------|
| Contractor's Authorized Representative's Name (Print) |       |

Prime

Contractor's Authorized Representative's Signature

Date

# CITY OF ST. LOUIS MINORITY / WOMEN BUSINESS ENTERPRISE UTILIZATION PLAN CONTRACTOR'S GOOD FAITH EFFORT REPORT PART I

Contract Name:

Bid/Letting #:

Name of Contractor:

The quality, quantity and intensity of the Bidder's good faith efforts will be evaluated by the City. A bidder must make sufficient good faith efforts to meet the goal. If the goal is not met, the bidder can document adequate good faith efforts. This means that the bidder must show that it took all necessary and reasonable steps to achieve the M/WBE goals. The Bidder must demonstrate and document its efforts by submitting the "Good Faith Efforts Report Part I Form with the bid. Additionally, when the M/WBE goals cannot be met, the Bidder must also include a statement as to why the goals could not be met along with the Good Faith Effort Report Part I.

In addition to the African American, Hispanic American, Asian American, Native American, and Women business enterprises that are listed and proposed for utilization on this contract, the following additional African American, Hispanic American, Asian American, Native American, and Women business enterprises were also contacted regarding this contract.

| Firm Name<br>Address, Phone #<br>Contact Person | Bid Item(s), Supplies,<br>Services or Materials For<br>Which a Bid Was Requested | Bid Amounts | Date & Method<br>of Solicitation | Comments / Reason Rejected |
|---|--|-------------|----------------------------------|----------------------------|
|   |  |             |                                  |                            |
|   |  |             |                                  |                            |
|   |  |             |                                  |                            |
|   |  |             |                                  |                            |
|   |  |             |                                  |                            |
|   |  |             |                                  |                            |

Prime Contractor's Authorized Representative's Signature

Date

#### CITY OF ST. LOUIS MINORITY / WOMEN BUSINESS ENTERPRISE UTILIZATION PLAN CONTRACTOR'S GOOD FAITH EFFORTS REPORT - Part II

| Please indicate those efforts you made to maximize the participation of African American,<br>Women business enterprises on this contract.   | Hispanic American, Asian American, Native American, and |
|---|---|
|   |   |
| Good Faith Efforts Activities   | Description   |
| Attend the pre-bid conference held on this contract.  |   |
| Selected portions of work proposed to be performed by MBE/WBEs in order to increase the likelihood of meeting the stated goals.   |   |
| Solicited individual African American, Hispanic American, Asian American, Native<br>American, and Women business enterprises by written notification at least (14) calendar<br>days prior to bid opening to participate in the contract as a subcontractor, supplier,<br>manufacturer, consultant, or service agency for specific items or types of work.   |   |
| Notified, in writing, organizations which provide assistance in recruitment and placement of African American, Hispanic American, Asian American, Native American, and Women business enterprises of the type of work, supplies, or services being considered on this contract.   |   |
| Made efforts to negotiate with African American, Hispanic American, Asian American, Native American, and Women business enterprises for specific items of work.   |   |
| Made efforts to assist African American, Hispanic American, Asian American, Native American, and Women business enterprises that requested assistance in obtaining bonding, insurance, or line of credit required to participate in the contract.   |   |
| Advertised in general circulation media, trade association publications, and African<br>American, Hispanic American, Asian American, Native American, and Women business<br>enterprises focused media for African American, Hispanic American, Asian American,<br>Native American, and Women business enterprises to participate on this contract.  |   |
| Publication:Date:   |   |
| Publication:Date:   |   |
| List the minority and women community organizations; contractor's groups; local, state,<br>and federal minority and women business assistance offices; and other organizations that<br>provide assistance in recruitment of African American, Hispanic American, Asian<br>American, Native American, and Women business enterprises you contacted related to<br>achieving maximum participation of African American, Hispanic American, Asian<br>American, Native American, and Women on this contract. |   |
| Please note the name of the person contacted and the date of contact.   |   |
| Organization:<br>Contact Person:<br>Date:   |   |
| Organization:<br>Contact Person:<br>Date:   |   |

Prime Contractor's Authorized Representative's Signature

#### CITY OF ST. LOUIS NOTICE OF INTENT TO PERFORM AS A SUBCONTRACTOR AND/OR MATERIAL SUPPLIER

Ordinance 70767 requires that this form be submitted to the City of St. Louis at the time of bid opening and signed by each subcontractor listed in the M/WBE Utilization Plan. Failure to include a completed Notice of Intent form signed by each subcontractor will be sufficient cause to reject a bid as non-responsive. Additionally, all Minority Business Enterprises (MBE) and Women Business Enterprises (WBE) participating on projects funded in whole or part with City funds must be "currently" certified with the City of St. Louis St. Louis Lambert International Airport at the time of bid. In order to count toward MBE and WBE goal attainment, a firm must be currently certified in the North American Industry Classification System (NAICS) code characteristic of the work the MBE or WBE will be performing on the contract. Additionally, firms certified with both MBE and WBE designations will only count as MBE or WBE not both.

Letting # & Name of Project: \_\_\_\_\_

Check One:

□ Subcontractor Fully complete Parts I (page 11) and Parts III (page 14)

□ Subcontractor with Lower-Tier Subcontractors Fully complete Parts I (page 11), Parts II (page 12 & 13) and Parts III (page 14)

#### PART I: SUBCONTRACTOR PARTICIPATION

| 1.  | To:                         |                                     |   |
|-----|-----------------------------|-------------------------------------|---|
|     |                             |                                     | (Name of Prime Contractor)                                |
|     | From:                       |                                     |   |
|     |                             |                                     | (Name of Subcontractor)                                   |
|     |                             |                                     |   |
| 2.  | The underside               | nad Subcontractor / Supplier interv | ds to perform work with the above project as (check one): |
| Ζ.  |                             |                                     | us to perform work with the above project as (check one). |
|     | l an individual             | / sole proprietorship               | □ a partnership   |
|     | a corporation               | l                                   | □ a joint venture   |
|     |                             |                                     |   |
| 3.  | The undersig                | ned Subcontractor / Supplier (chec  | ck applicable statements):                                |
|     | has been certifi<br>Airport | ied as a Minority or Woman Busine   | ess Enterprise by St. Louis Lambert International         |
| 🗆 i | s a non-Minori              | ty / Non-Women Business Enterpri    | ise (Non-M/WBE)   |

| 4.       | The undersigned Subcontractor / Supplier is prepared to perform the following described work and / or the materials / supplies listed |
|----------|---|
| <u>۴</u> | in connection with the above project (where applicable specify "supply" or "install" or both at the following price).                 |
| Ψ_       | ·   |

# PART II: LOWER-TIER SUBCONTRACTOR PARTICIPATION

With respect to the proposed subcontract described above, the following work will be completed by lower-tier subcontractor(s). List both M/WBE and Non-M/WBE firms.

| Name & Address of Firm Receivi Lower-Tier Subcontract:    |             |            |               |              |
|---|-------------|------------|---------------|--------------|
| Contact Person Name:                                      |             |            | Phone Number: |              |
| Federal ID:   |             | Ethnicity: |               | Insurance: 🗆 |
| Work to Be Performed:                                     |             |            |               |              |
| Amount Subcontract: \$                                    |             |            |               |              |
| Name & Address of Firm Receivi<br>Lower-Tier Subcontract: |             |            |               |              |
| Contact Person Name:                                      |             |            | Phone Number: |              |
| Federal ID:   | □ MBE □ WBE | Ethnicity: |               | Insurance: 🗆 |
| Work to Be Performed:                                     |             |            |               |              |
|   |             |            |               |              |

| Amount | Subcont | ract: § | 6 |
|--------|---------|---------|---|
|        |         |         |   |
|        |         |         |   |

| Name & Address of Firm Rec<br>Lower-Tier Subcontract:  |   |                         |                      |              |
|--|---|-------------------------|----------------------|--------------|
| Contact Person Name:   |   |                         | Phone Number:        |              |
| Federal ID:  |   | Ethnicity:              |                      | Insurance: 🗆 |
|  |   |                         |                      |              |
| Amount Subcontract: \$   |   |                         |                      |              |
| PART II: LOWER-TIER SUB  | CONTRACTOR PARTICIPAT   | ION (CONTINUE           | D)                   |              |
| Name & Address of Firm Rec<br>Lower-Tier Subcontract:  |   |                         |                      |              |
| Contact Person Name:   |   |                         | Phone Number:        |              |
| Federal ID:  |   | Ethnicity:              |                      | Insurance: 🗆 |
|  |   |                         |                      |              |
| Amount Subcontract: \$   |   |                         |                      |              |
| Name & Address of Firm Rec<br>Lower-Tier Subcontract:  |   |                         |                      |              |
| Contact Person Name:   |   |                         | Phone Number:        |              |
| Federal ID:  | _ DMBE DWBE   | Ethnicity:              |                      | Insurance: 🗆 |
|  |   |                         |                      |              |
|  |   |                         |                      |              |
| Total amount to be subcontra<br>Total amount to be subcontra<br>Total amount to be subcontra<br>Total amount to be subcontra<br>Total amount to be subcontra | cted out to Hispanic Americar<br>cted out to Asian American fir | n firms:<br>ms:<br>rms: | \$<br>\$<br>\$<br>\$ |              |

\_

# PART III: SIGNATURES

| (Name of Authorized Representative Prime Contractor | BY:<br>) (Signature of Authorized Representative) | _PHONE: | _DATE: |
|---|---|---------|--------|
| (Subcontractor)                                     | BY:<br>(Signature of Authorized Representative)   | _PHONE: |        |

# PART IV: M/WBE PARTICIPATION VERIFICATION

| To be completed by a Business Diversity Development Representative: |  |
|---|--|
| Total African American participation Amount: \$                     | Overall% African American Participation  |
| Total Hispanic American participation Amount: <u></u>               | Overall% Hispanic American Participation |
| Total Asian American participation Amount: \$                       | Overall% Asian American Participation    |
| Total Native American participation Amount: \$                      | Overall% Native American Participation   |
| Total Women-Owned participation Amount: \$                          | Overall% Women-Owned Participation       |
| Reviewed for Content and Completeness:                              |  |
|   | Date:                                    |
| Contract Compliance Officer Name                                    |  |

# CITY OF ST. LOUIS REQUEST FOR SUBSTITUTION / REQUEST FOR ADDITION CHANGE FORM

Project Name:

Name of Prime Contractor:

Whenever additional contract supplements, extra work orders, or change orders are made that individually, or in the aggregate, increase the total dollar value of the original contract, the contractors shall make every effort to maintain the level of African American, Hispanic American, Asian American, Native American and Women business enterprise participation as established in the original contract. No contractor shall change any subcontractor list unless a substitution change form is submitted in writing and approved in writing by the St. Louis Lambert International Airport Business Diversity Development office.

1. Name of subcontractor/supplier

Federal Tax ID #:

Contact Person Name & Phone Number:

Physical Address:

Certification Type:

Description of work:

Contract Amount \$:

- 2. Type of work performed and / or material supplied by subcontractor / supplier that is being replaced:
- 3. The reason the original subcontractor / supplier is being replaced:
- 4. Document the efforts made to replace or add an African American, Hispanic American, Asian American, Native American, and Woman business enterprises to perform the work / supply the required materials (please attach additional sheets if necessary):

Prime Contractor Representative's Name (print)

Prime Contractor Representative's Signature

Total Contract Amount:

Contract #/Letting #:

being

Date

#### CITY OF ST. LOUIS SUBCONTRACTOR / SUPPLIER LIST

The Contractor agrees that it will not subcontract or transfer any part of the services or work to be performed hereunder without the prior written approval of the Director of Airports. The list below represents all subcontractors and suppliers the Contractor contemplates utilizing in performing the above-referenced service, and if awarded the contract, the Contractor will furnish all authorized subcontractors or agents a copy of the Agreement. No subcontract or any other agreement will be effective as it pertains to the City until such time as the City receives a fully executed copy of the approved subcontract or agreement.

| Firm Name<br>Address, City, State, Zip Contact<br>Person - Phone Number | Certification<br>Type | Scope of Work or Materials to be Supplied | Subcontract<br>Amount |
|---|-----------------------|---|-----------------------|
| Prime Contractor  |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |
|   |                       |   |                       |

Total Dollar Amount of Contracts:

\$