



ANNUAL REPORT

FISCAL YEAR 2017-2018

Our Journey of Inclusion and Business Success



BDD

BUSINESS DIVERSITY DEVELOPMENT

2017-2018



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Letters from Airport Leadership

St. Louis Lambert International Airport is one of the crown jewels of our region.



St. Louis Lambert International Airport (STL) is one of the crown jewels of our region and is growing stronger every year. The past year has brought about strategic change and tremendous growth at STL. This was the first full year utilizing a new name that put St. Louis first in the title, along with a new visual identity that uses the Airport's three-letter code—STL. Putting the city name first gives the airport better recognition across the world and the STL amplifies that connection to all travelers and visitors.

We've also continued building on a great run of growth in flights, destinations and passengers over the last year. In FY2018, STL served 15.1 million passengers, up 5.4 percent over the previous year and the highest level of passenger activity since 2004. New non-stop flights to Sacramento, CA, San Jose, CA, West Palm Beach, FL, as well as international service to Iceland on WOW air helped drive these positive trends.

St. Louis' Three Kings Public House and a new Starbucks opened in 2018 to serve the growth in passengers in Terminal 2. STL's first common-use lounge, Wingtips, opened near

E31 in Terminal 2. Vino Volo also expanded from its single location in Terminal 2 to a second location in Terminal 1 on the A Concourse.

Over the last year, STL has worked with our partners to accommodate the growth and meet the demands of our passengers and customers following the previous year's 4-gate expansion (E34-E40) in Terminal 2.

Our Airport has a large, dynamic, and efficient operation that depends on working with the best and brightest contractors and entrepreneurs in the St. Louis area, regardless of their size or background. Through our Business Diversity Development (BDD) program, we are reinvesting in our local economy, and reinforcing the importance of the Airport in our community. I am proud of the progress we have made in BDD and look forward to seeing the benefits being paid forward to the St. Louis area for years to come.

A handwritten signature in black ink that reads "Rhonda Hamm-Niebruegge". The signature is fluid and cursive, with a large, stylized initial "R".

Rhonda Hamm-Niebruegge
Director of Airports



Our Business Diversity Development (BDD) department is committed to offering the best environment for companies to receive the top technical assistance and certification training, develop partnerships with prime contractors in their industries, and compete successfully for Airport contracts and other opportunities. The FY2018 BDD Annual Report showcases the steps St. Louis Lambert International Airport is taking to fulfill this commitment to our community and engage local businesses that are owned by minorities and women.

Over the past year, the BDD implemented a new certification system that has increased efficiency and improved turnaround time for the overall certification process. The BDD has also continued strengthening our partnership with community agencies and Chambers of Commerce to help provide as many opportunities as possible for local businesses owned by minorities and women.

I am proud to report that these efforts helped us increase certifications by 17 percent in FY2018, certifying a total of 122 Minority

Business Enterprises (MBEs) and Women Business Enterprises (WBEs). In addition, DBE and MWBE dollar expenditures continue to exceed the City's Local Program goals of 25 percent MBE and 5 percent WBE.

These numbers show that with the BDD and the efforts of our community, more disadvantaged businesses are competing, winning and performing on meaningful contracts at the Airport. The increase seen in FY2018 certifications proves that businesses owned and operated by women and minorities can compete and succeed on a level playing field. That is what our department is all about.

As Airport Assistant Director of Community Programs and Business Diversity Development, I get to work every day with many small businesses and entrepreneurs who are looking for a chance to prove themselves. I know firsthand that when given the chance, DBEs match and can even outperform larger competitors. This Annual Report you are reading is a testament to that knowledge and to our mission.

Thank you for supporting our continued progress.

A handwritten signature in black ink, appearing to read 'Amber D. Gooding', with a large, elegant flourish at the end.

Amber D. Gooding
Airport Assistant Director
of Community Programs
& Business Diversity
Development

Business Diversity Development Team

Amber D. Gooding

Barbara Carter – Administrative Assistant III Airport Events

Stefanie Weeden – Executive Secretary I

Jackie Taylor – Program Manager I Certification

Cassandra Bazile – Certification Officer

Larry Thurston – Certification Officer

Georgetta Vann – Certification Officer

Marie Yancey – Certification Officer

Carrie Bagwell – Program Manager I Compliance

Jessica Akers – Secretary Compliance

Yulanda Brady – Compliance Officer

Jasmin Brown – Compliance Officer

Rachel Shklar – Compliance and Living Wage Officer

Mission

We provide minority and woman-owned businesses with access to contract opportunities that will enable them to realize economic benefits, which in turn supports the overall mission of St. Louis Lambert International Airport. This is achieved through our careful leadership and oversight of the Minority and Woman-Owned Business Enterprise (M/WBE) Programs and the Disadvantaged Business Enterprise (DBE) and the Airport Concessions Disadvantaged Business Enterprise (ACDBE) Programs.

Vision

Consistent with the overall Mission Statement, our vision is to offer the best environment for companies to receive the top technical assistance and certification training, to develop partnerships with prime contractors in their industries, and to compete successfully for Airport contract opportunities.

Goals & Objectives



Communication

Communicate BDD key programs and responsibilities.



Organizational Effectiveness

Organizational effectiveness is an outcome of our commitment to continuous process improvements. We routinely examine alignments, implement new technologies and strategies for optimal results.



Increase Visibility

Increase the visibility of the office among small and diverse businesses, and other agency stakeholders.



Increase Efficiency

Increase the efficiency of the administrative functions of the BDD office. Improve monitoring and tracking of all Airport projects.



Increase Understanding

Increase understanding of the requirements for the DBE and ACDBE programs versus the local M/WBE programs.



JACOBSEN DANIELS ASSOCIATES, LLC (MBE)

Changing the Landscape in Airport Customer Convenience

Darryl Daniels, CEO of Jacobsen Daniels Associates, LLC launched his aviation consulting firm right after the tragic events of 9/11. Today, his clients include the top three busiest airports in the country in the cities of Atlanta, Chicago and Los Angeles. Daniels attributes his success to quality customer service and problem solving. “We always look for opportunities to improve the passenger’s journey from origin to destination and improve an airport’s overall operation,” said Daniels. Those operations include airport master plans, airport signage, rental car service, parking, curbside drop off and pickup, security checking, concessions, wellness facilities, VIP lounges and boarding a flight. “We are a company of engineers, planners and architects who service airport operations 24/7, 365 days a year,” said Daniels.

The company is based in Ypsilanti, MI near Detroit. It has 120 employees in 13 states. St. Louis Lambert International Airport (STL) is among its many airport clients. The company established its local footprint in 2009 with management on the airport’s residential sound installation program and later in technical planning services. More recently, the company joined Airport

Terminal Services (ATS) to provide food service concessions for the new Wingtips VIP lounge in Terminal 2. In 2012, Daniels opened an office in St. Louis. “We plan to expand the office space and add more staff before the end of the year,” said Daniels.

Daniels imagined success for his company from the day he started. He brought in his current business partner, Brad Jacobsen, and their new vision for growing the company is vast. “Our plan is to grow to 300 employees over the next five years,” he says. Daniels sees advancements in construction management for airports and their tenants, valet service, concessions and parking management.

One of the keys to Daniel’s success is having local, state and federal certifications to do work in an airport environment. Beyond the certifications, Daniels says “airports need to know what you can do to improve their operations. I encourage companies to become certified and share the knowledge with other consultants to build a network that will grow your company.”

Jacobsen Daniels is certified to do business in 30 different airports across the country. For more information about the company, visit www.jacobsendaniels.com.

Business Diversity Development Programs

Business Diversity Development is responsible for creating and administering programs that encourage the growth and development of minority, woman-owned and disadvantaged businesses so that they can compete for contracts for St. Louis Lambert International Airport and the City of St. Louis to the fullest extent possible.

FEDERAL PROGRAMS

Disadvantaged Business Enterprise

The Airport has established a Disadvantaged Business Enterprise (DBE) program for Department of Transportation (DOT) contracts to ensure non-discrimination in the award and administration of those contracts. The primary remedial goal and objective of the DBE program is to level the playing field by providing small businesses owned and controlled by socially and economically disadvantaged individuals a fair opportunity to compete for federally funded contracts.

Airport Concessions Disadvantaged Business Enterprise

The Disadvantaged Business Enterprise contracting program states that the Airport Concessions Disadvantaged Business Enterprises (ACDBEs) have an equal opportunity to receive and participate in concessions opportunities. St. Louis Lambert International Airport's policy ensures non-discrimination in the award and administration of contracts for concessions by airports receiving DOT financial assistance. Our policy ensures that our ACDBE program is tailored in accordance with applicable law, and that only firms that fully meet the program's eligibility standards are permitted to participate as ACDBEs at our Airport.

Title VI

Title VI of the Civil Rights Act prohibits discrimination on the basis of race, color, and national origin in programs and activities receiving federal financial assistance. Under the careful guidance of Business Diversity Development, we further ensure non-discrimination in all of its programs and activities, whether those programs are federally funded or not. Each tenant, contractor, subcontractor, concessionaire and franchise is required to adopt Title VI assurances while providing an activity or service at the Airport.

LOCAL PROGRAMS

City of St. Louis Minority and Woman Business Enterprise

The Minority/Woman Business Enterprise (M/WBE) policy seeks to foster participation by minority-owned businesses in construction, goods and services, and professional services. The policy sets a goal of at least 25 percent certified minority-owned business enterprise participation and at least 5 percent certified woman-owned business enterprise participation for contracts and purchases where City of St. Louis funds are expended.

Outreach and Technical Assistance

Our Outreach and Technical Assistance Program disseminates information pertaining to opportunities and solicitations to the DBE and M/WBE community. We conduct vendor training on the compliance monitoring system, seminars on how to become certified, and networking events to connect the DBE and M/WBE community with prime contractors.

City of St. Louis Living Wage

Business Diversity Development is responsible for the management and monitoring of the City of St. Louis' Living Wage program. The Living Wage Ordinance states that employers benefiting from City contracts and financial assistance pay their employees a living wage rate equal to 130 percent of the Federal Poverty Guidelines for a family of three plus a fringe benefit rate. Nothing less than the applicable living wage rate should be paid by the recipient of a service contract, City financial assistance, or concession agreement, unless otherwise certified for exemption.



TAO + LEE
a s s o c i a t e s . i n c

TAO + LEE
ASSOCIATES INC.
(MBE/WBE)

The St. Louis Couple Known Internationally for Architectural & Interior Design

When Peter Tao and his wife Helen Lee decided to start their own design and architectural firm, they chose to start it in St. Louis. Tao, a St. Louis native and Washington University graduate, had been living and working in New York City, London and other parts of Europe and Asia before returning to start Tao + Lee Associates, Inc. in 1995. Tao + Lee has spent the past 13 years working all around the area on a diverse range of projects including commercial, restaurant, retail, educational and recreational.

“We have found St. Louis to be very accessible to us. It’s a welcoming enough place in terms of a business environment to allow us to find our way, find our area of interest, rather than in a big metropolis where you may get so overwhelmed and intimidated that you almost don’t pursue certain things,” Tao said.

The firm holds both Minority Business Enterprise (MBE) and Women Business Enterprise (WBE) certifications, both obtained

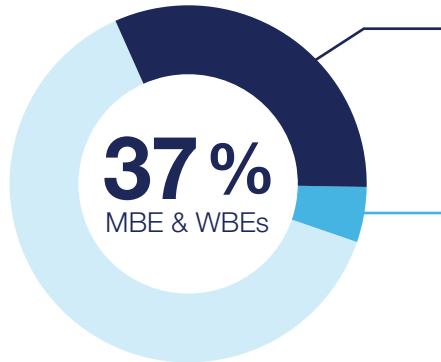
in 1997. They are hoping the certifications will transform into design and architectural contract opportunities at St. Louis Lambert International Airport (STL). “The Airport is very specific from a design point of view. Most opportunities for work there are from food vendors, who are chains with already established looks for their spaces. If we were to do something there we would want a project where we work with design from start to finish,” Tao said.

Tao said the success of the firm is based on building a positive reputation through professional and civic engagement in the community. The husband and wife team have served on over 30 boards and committees and were included in the 2015 publication Who’s Who Diversity in Color. Tao said St. Louis offers a good balance of personal and professional opportunities. “St. Louis is a great place to have your business because you can shape it. We really feel like we’ve found our niche and we’re not trying to be the biggest firm in the country, we just want to do good design and service our clientele well.”

For more information about Tao + Lee, visit www.taolee.com.

Program Achievements

GENERAL SERVICE CONTRACTS



32% MBE

5% WBE

MBE Goal 25% and WBE Goal 5%

\$9,498,477 total to MBEs

\$1,432,829 total to WBEs

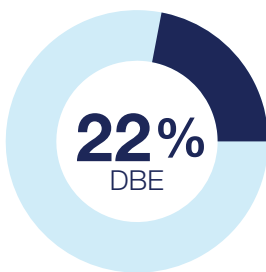
\$18,638,519 total to Non-Certified

63%
Non-Certified

Represents payments made on all active contracts through June 30, 2018.

CONSTRUCTION AND PROFESSIONAL SERVICE AGREEMENTS

Federally Funded



78%
Non-DBE

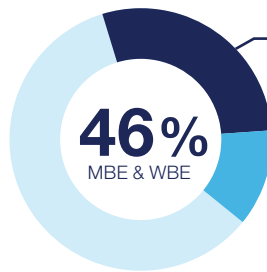
DBE Goal 21%

\$11,062,763 total to DBEs

\$38,387,665 total to Non-DBEs

Represents payments made on all federally funded active contracts through June 30, 2018.

Locally Funded



34% MBE

12% WBE

54%
Non-Certified

MBE Goal 25% and WBE Goal 5%

\$3,586,556 total to MBEs

\$1,302,442 total to WBEs

\$5,670,948 total to Non-Certified

Represents payments made on all active contracts through June 30, 2018.



AVID ELECTRIC AND COMMUNICATION (MBE/WBE)



Owner of Avid Electric and Communication, LLC wants her Electrical Contracting Business to be ‘Woman Dominated Shop’

Kathryn Jimenez spends a lot of her time reading fire, building, and electrical code manuals. She must stay current on codes as the owner of Avid Electric and Communication, LLC.

Avid is a low voltage electrical contracting firm specializing in fire alarms serving the St. Louis metro area. In addition to fire alarm systems, Avid specializes in Access Control, Data Network Cabling, Voice / Telephone Wiring & Cabling, Business Phone systems, Security Camera Installation (CCTV, IP Security Cameras, Wireless Cameras, & Video Surveillance) and other telecommunications and electrical services.

Jimenez launched her company two years ago. Since then, Jimenez and her employees installed fire alarms and surveillance systems in such places as Northwest Plaza and Fort Leonardwood. Jimenez also serviced the old downtown St. Louis Mercantile Building.

“We specialize in all low voltage applications,” Jimenez said. “I love my work. I keep busy. No two jobs are the same. Once a job is done, on to another.”

A graduate of Ranken Tech with a degree in Industrial Electricity And Electronics in 2000 and in the field since 1998, Jimenez works as a union electrical contractor with International Brotherhood of Electrical Workers (IBEW) Local 1 on several projects in the St. Louis area. She also has a Heating, Ventilation and Air Conditioning (HVAC) degree.

Jimenez is buoyed by her work as an electrical contractor. Even more so, she is extremely proud of her Hispanic heritage and being a first-generation Latino of her family in America.

“As far as I know, I am the first Hispanic women electrical contractor in Missouri and Illinois,” she said.

“It’s time for a change and it is important that the barriers get broken,” Jimenez said. “I want to be a woman dominated shop.”

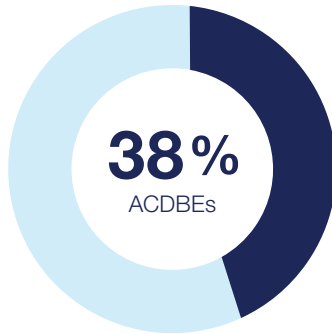
A single mom, Jimenez, 43, remembers the joy of her first contract but now she’s ready for the next phase of her business.

“My first contract, yes, it was scary,” she recalled. “I did it and I have no regrets. Now it’s time to start growing.”

Avid has a DBE/MBE/WBE designation. The company’s website is www.avidelectricandcommunication.com. The telephone number is (314) 703-8725.

Concessions

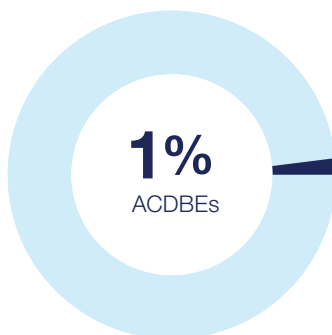
St. Louis Lambert International Airport's ACDBE program continues to perform well and stimulates economic growth in the St. Louis region in the Federal Fiscal Year (FFY) 2017.



Represents revenue during the 2017 Federal Fiscal Year (October 1, 2016 – September 30, 2017)

\$26,079,872 total to ACDBEs
\$42,718,623 total to Non-ACDBEs

Car Rental Concessions



Represents purchases during the 2017 Federal Fiscal Year (October 1, 2016 – September 30, 2017)

\$2,002,690 total to ACDBEs
\$159,848,720 total to Non-ACDBEs

New to the Airport – St. Louis’ Three Kings Public House



A St. Louis favorite, Three Kings Public House, opened a new location at St. Louis Lambert International Airport (STL). Located in Terminal 2 adjacent to gate E33, Three Kings Public House features upscale global pub food along with house-made infused liquors, a one-of-a-kind beer cellar list, and local craft brews spotlighted on tap. Three Kings Public House is operated by STL’s master food and beverage concessionaire, HMSHost.

Founded by University of Missouri graduates Derek Deaver, Derek Fleig, and Ryan Pinkston in 2011, Three Kings Public House’s “grub and suds” recipe has been gaining momentum over the last seven years, with the Airport being the company’s fourth location. No detail is too small for Three Kings Public House, as their Airport location highlights exposed brick walls, rich wood trim, and delicate lighting. Locally inspired decor invites travelers to settle in and dine or sip their way through the St. Louis region under the watchful eyes of the pub’s namesake kings Elvis, Henry VIII, and King Kong.

“Our focus is to offer travelers the same great service, ambience and global pub food—all natural and made-to-order—that our guests have come to expect at our other three locations, with one major enhancement,” Deaver said. “We were recently named ‘Best Beer Bar in St. Louis’ and we’re thrilled

4 Hands Brewing Company selected our Airport location as the only restaurant in St. Louis to offer City Wide on draft.”

“Three Kings Public House is an outstanding choice for STL because of their high quality and loyal local following,” said STL Airport Director, Rhonda Hamm-Niebruegge. “As passenger traffic continues to rise, it is important that we showcase all that St. Louis has to offer to travelers from all over the world.”

“We’re thrilled to bring local favorite Three Kings Public House to St. Louis Lambert travelers. Their award-winning food, emphasizing sustainable ingredients, is craved around the region and now we get to share this locally-grown restaurant with the millions of travelers inside STL,” said HMSHost Vice President of Business Development Bryan Loden. “HMSHost and our partner D&D Concessions thank the St. Louis Airport Authority for our continued partnership to enhance travelers’ dining experience. With our opening of Three Kings, we’re giving travelers a great taste of the city’s food and drink culture.”

The opening of Three Kings Public House came at a perfect time, as the busy summer travel season ramped up and STL continues to see monthly passenger growth. Through October 2018, STL has served 13,063,431 passengers, up 6.1 percent over the first nine months of 2017.

Program Outreach Efforts





A.K. SYSTEMS AND SUPPLIES, INC. (MBE)

Telecommunications Firm A.K. Systems & Supplies Inc. Boasts Success Ranging from Airplanes and Grocery Stores to R&B and Nightclubs

What do St. Louis Lambert International Airport, R&B great James Brown, blues legend BB King and Shop n' Save grocery stores all have in common?

A.K. Systems & Supplies Inc. designed sound and communication systems for each of them.

Company president B. Donald Ross said A.K. Systems has thrived as a longtime subcontractor of Tech Electronics on a variety of projects at St. Louis Lambert International Airport.

A.K. Systems has been involved in operations at Lambert since 1994. Maintaining everything from the more than 500 cameras and departures/arrivals screens to the badge access readers for employees and even the airport's fire alarm system, Ross and his four employees have proven to be adept at what they do.

"We maintain the equipment at the airport. That is our job," Ross, 71, said. "We've become an asset there. It has been a blessing to work with Tech Electronics."

While the company has been in business since 1971, located for most of those years at 4440 West Florissant Avenue near I-270, Ross got the attention of Shop N' Save from a more obscure location.

"My designing of a DJ system at a roller rink in south St. Louis is how I got introduced to Shop n' Save," he said.

That was in 1985. A few years later, Ross and his crew provided the telecommunication system for the newly-constructed Shop n' Save store in St. Ann. "We came in from the ground up," he said, adding that since 1992, his company has provided telecommunication services to several of the chain's grocery outlets as the prime contractor.

During the 1980s, Ross began designing sound systems and disco equipment in more than 175 nightclubs in the St. Louis area. He worked with popular local radio personalities Jim Gates and the late Roderick G. "Dr. Jockenstein" King in the disco era. Ross' sound expertise was heard in concerts featuring the likes of James Brown, BB King and The Dramatics, and Ross also handled sound management with Fair St. Louis.

Ross doesn't mind A.K. Systems being a subcontractor on projects because he knows what his company can do and wants to keep a good name in the telecommunications industry.

"You put your company at risk by being the prime because if something happens, it all falls back on you," he said. "We're mindful of projects we do that are a good match for the company."

A.K. Systems is certified as a DBE/MBE company: Disadvantaged Business Enterprise/Minority Business Enterprise.

St. Louis Lambert International Airport Welcomes Newly Certified Firms

In FY2018, St. Louis Lambert International Airport received 176 applications for local businesses to become certified as a minority (MBE) or woman-owned business (WBE) as well as a federally-certified disadvantaged business (DBE). Using a new streamlined and more user-friendly process, the airport certified 132 total businesses. That means over 100 companies will have the opportunity to benefit from the airport's diversity supplier programs and grow in our local community.

Applications Received FY2018

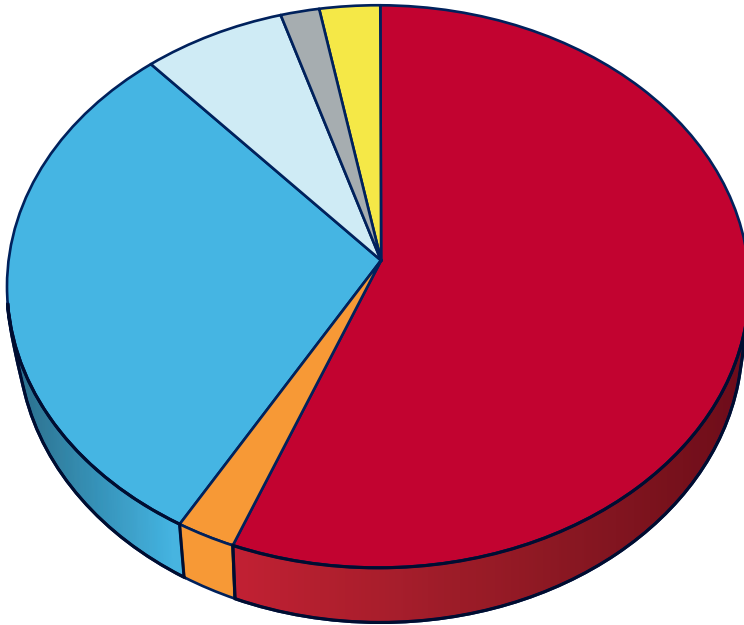









Certification Decisions FY2018



Certified Firms by Ethnicity*

DBE/MBE/WBE/ACDBE Firms



	African American	494		Native American	15
	Asian Pacific American	21		Other Minority	1
	Caucasian	268		Subcontinent Asian American	24
	Hispanic American	61	TOTAL: 884		

* As of August 6, 2018

Newly Certified Firms 7.1.17 – 6.30.18

JUL | 2017

Custom Rehabs LLC
4232 Westminster Place
St. Louis, MO 63108
(314) 496-0312
naimgry@yahoo.com
MBE

JC's Diamond Shine
Cleaning Services LLC
1020 E Veterans Memorial Pkwy
Warrenton, MO 63380
(636) 368-2431
jcdiamondshine@yahoo.com
MBE

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Metropolitan Strategies
and Solutions, LLC
717 D Street, NW, Suite 300
Washington, DC 20004
(202) 642-9722
lejuan.strickland@mssolutions.us
DBE

Kolb Grading, LLC
5731 Westwood Drive
St. Charles, MO 63304
(636) 441-0200
caskg@kolbgrading.com
WBE

PKM Engineering Design
Limited Liability Company
830 Nykiel Ct.
St. Louis, MO 63011
(314) 568-3361
pkumar2@aol.com
DBE

Big Sur Investments LLC
101 North Euclid
St. Louis, MO 63108
(314) 304-3747
sid@bigsurconstruction.com
MBE

Valerie J. Southern — Transportation
Consultant, LLC
P.O. Box 583
Jamestown, RI 02835
(401) 560-7930
valerie.southern@vjs-consultant.com
DBE

Gwin's Travel Planners, Inc.
212 N. Kirkwood Road
Kirkwood, MO 63122
(314) 571-6936
rkaminski@gwins.com
WBE

Ramirez Diversified Services, LLC
3 Sugar Lane
Collinsville, IL 62234-6811
(314) 681-1769
rds-llc@att.net
MBE

Hiring Beyond Statistics, LLC
224 N. Highway 67, STE 218
Florissant, MO 63031
(314) 256-9944
hiringbeyond@gmail.com
ACDBE/DBE/MBE/WBE

Courtland LLC
830 Tower Road, Suite 150
Medina, MN 55340
(763) 567-2172
juliaespey@courtlandllc.net
DBE

Kokee Engineering & Construction, LLC
12387 Cross Creek Cove, Apt. L
Creve Coeur, MO 63141
(787) 414-3761
guerreroarmy@hotmail.com
DBE/MBE

Oculus Inc.
1 S. Memorial Dr., Suite 1500
St. Louis, MO 63102
(314) 367-6100
danam@oculusinc.com
WBE

CNJ Mechanical Contractors, LLC
4500 Fyler Ave.
St. Louis, MO 63116
(314) 351-1562
cnjmechco@gmail.com
MBE/WBE

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American Cable Products, LLC
4 Forest Park Circle
Lake St. Louis, MO 63367
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rmpolitte@amerccp.net
DBE/WBE

Cateck Inc.
50 Patmos Court
St. Peters, MO 63376
(636) 928-1086
cgallaher@commercialfabrication.com
WBE

Fire Solutions Inc.
2030 Altom Ct.
St. Louis, MO 63146
(314) 772-1637
quinnj@fsi-stl.com
weavert@twc-stl.com
MBE

Luzco Technologies, LLC
One Campbell Plaza
St. Louis, MO 63139
(310) 709-1545
lus@luzcotechllc.com
MBE/WBE

Mind Safety Management, LLC
4240 Duncan Avenue, Suite 200
St. Louis, MO 63110
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pjones@mindsafety.com
rthompson@mindsafety.com
MBE

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marcus.l.acoff@gmail.com
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Screaming Eagle Development, LLC
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debbie@stlsteel.com
WBE

The Consulting Engineering Group LLC
1309 Convention Plaza
St. Louis, MO 63103
(314) 643-6279
MarkD@theCEgroup.com
NancyD@theCEgroup.com
MBE

Tiger-Back Hospitality, LLC
9100 Independence Parkway, Suite 801
Plano, TX 75205
(469) 438-6919
tnixon75@hotmail.com
ACDBE

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All-Star Seating, LLC
76 Water Leaf Court
O'Fallon, MO 63368
(314) 498-1900
stephany@allstarseating.com
www.allstarseating.com
DBE/WBE

Capitol Roofing Solutions, LLC
1210 East B Street
Belleville, IL 62221
(618) 825-9580
eyank@yankgroup.com
WBE

Digital Building Services, LLC
11290 SW 30th St.
Miami, FL 33165
(305) 202-1208
jmesa@dbuilds.com
DBE

E.B.A.'s Builders, Remodeling
and Restoration LLC
6408 St. Louis Ave.
St. Louis, MO 63121
(314) 385-3200
ebas.builders@yahoo.com
DBE

Positive Expectations Educational
Consulting Group, LLC
1117 Garden Village Dr.
Florissant, MO 63031
(314) 580-9353
info@positiveexpectations.org
www.positiveexpectations.org
DBE/MBE/WBE

Prime Building & Construction, LLC
7777 Bonhomme Ave., Suite 2010
St. Louis, MO 63105
(314) 293-3261
matthew.masiel@primebc.net
MBE

Professional Employment Group, Inc.
999 Executive Parkway Drive, Ste. 100
St. Louis, MO 63141-6301
(314) 275-2000
kspann@pegstaff.com
www.pegstaff.com
WBE

Seven Seas Technologies, Inc.
720 Spirit 40 Park Drive
Chesterfield, MO 63005
(314) 276-7832
day@s2tech.com
www.s2tech.com
MBE

U Street Parking, Inc.
50 Rhode Island Ave NE
Washington, DC 20002
(703) 629-9424
henok@ustreetparking.com
www.ustreetparking.com
DBE/ACDBE

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helpdesk@uafinancial.com
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(314) 504-0642
micah@wyril.com
www.wyril.com
MBE

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(618) 857-8444
dhoward@zoiellc.com
DBE

NOV | 2017

American Plumbing LLC
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moeholmes@charter.net
MBE

D & K Welding Services
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St. Louis, MO 63379
(314) 939-1701
dharris@dkwsinc.com
MBE/WBE

Newly Certified Firms 7.1.17 – 6.30.18

Heilos Retail Services, LLC
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(314) 280-4753
kevdalewhirley@gmail.com

MBE

In-Person Away Virtual Events, LLC
15527 Chaste
Florissant, MO 63034
(314) 896-1224
lindaf.williams@virtualeventplanning.com

DBE/MBE/WBE

Jath Construction Company, LLC
10551 Farview Avenue
St. Ann, MO 63074
(314) 323-0288
jathco@att.net

DBE

Prism Technical Management
& Marketing Services, LLC
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info@prismtechnical.com

MBE

DEC | 2017

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WBE

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julie@customfloors.biz

WBE

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bigdogscontracting@hotmail.com

DBE

JAN | 2018

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WBE

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FEB | 2018

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MAR | 2018

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APRIL | 2018

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MAY | 2018

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JUN | 2018

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WBE

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DBE/MBE/WBE

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ZSA Cleaning Services
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zsacleaningservices@gmail.com
MBE/WBE



CIVIL DESIGN, INC. (WBE)

‘Building Stronger Communities’ is the Core of Civil Design Inc. Success

Civil Design, Inc. (CDI) is a multi-disciplined civil engineering firm established in 1996 with a focus on using innovation to partner with our clients to solve problems in their infrastructure through successful, data-driven solutions and out-of-the-box thinking. CDI’s insight and experience, centered on Building Stronger Communities, allows the firm to empower clients to make intelligent decisions on how to apply resources in the best way for their community.

“At CDI, our mission is to help our clients design a quality infrastructure that helps them achieve success,” said Vicki LaRose, who started the company in 1996 as a sole proprietorship. Civil Design Inc. is a 100% woman-owned civil engineering firm and has grown to a staff of over 60.

“At CDI, we lead people and manage projects. All of our Group Leaders are licensed and registered professionals, and mentor our project engineers, GIS and Surveyors toward their certification,” LaRose said. “The center of CDI’s success is our people and our four guiding values; mutual trust and respect, personal ownership, responsiveness and continuous learning and growth which we all live by.”

Services provided by CDI include infrastructure analytics site development, structures, surveying, transportation and water resources.

A sample of CDI’s projects include, in the transportation arena, \$60 million work on the Champ Clark Bridge, working with prime contractor HNTB on providing significant Phase II & III engineering services for structural design and review services. The bridge is an 8-span, 2-unit structure, with a 5-span river unit consisting of 12’ steel plate

web depths and spans as large as 420’ long. The approach span consists of a 3-span, 78” NU-girder bridge on steel pipe pile bents.

LaRose founded CDI after gaining 11 years of experience in project management and leadership roles with St. Louis-based Sverdrup Corporation (now Jacobs Engineering). Under her direction, CDI has experienced continuous success, gaining a reputation for delivering projects on time and on budget. She earned a bachelor’s degree (1990) in Civil Engineering from Southern Illinois University at Edwardsville and a master’s degree (1997) in Engineering Management from the University of Missouri-Rolla. She is a registered Professional Engineer in Missouri, Illinois, Indiana and Kentucky.

LaRose and CDI have earned a host of well-deserved awards, including the 2018 Enterprising Women of the Year Award, the 2016 Small Business Monthly Winning Workplace and the 2014 Small Business Monthly Top 20 Small Companies in St. Louis.

CDI is committed to fulfilling its Building Stronger Communities values statement beyond the workplace. The company established Civil Giving in 2014, a non-profit community foundation dedicated to fostering education in underserved communities, providing basic human needs (food, water, clothing, etc.), and national and international emergency aid.

“At CDI, we believe to build stronger communities we need to invest into our communities’ future, be an active advocate for those in need and a living example of our values,” LaRose said.

CDI is headquartered in St. Louis at 5220 Oakland Avenue. For more information about Civil Design Inc., call primary contact Vicki LaRose at (314) 863-5570 or visit www.CivilDesignInc.com.

BDD
BUSINESS DIVERSITY DEVELOPMENT
2017-2018





BUSINESS DIVERSITY DEVELOPMENT

Contact Us



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ST. LOUIS LAMBERT
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