

**AIRPORT COMMISSION****MINUTES**

**Wednesday July 7, 2021 at 2:00 P.M.
Meeting was held via Teleconference/Zoom**

Members Present

By Teleconference: Mr. Bales, Mr. Cantwell, Comptroller Green, Mr. Jenkins, Mr. Kling, Mr. Lents, Dr. Nemanick, Ms. Osborn, Ms. Teitelbaum and Chairperson Hamm-Niebruegge

Members Absent: Alderman Cohn, Mr. Fitzgerald, Dr. Gaal, Mr. Jenkins, President Reed and Mr. Sauget

Airport Staff: Bagwell, Beckmann, Becker, Davidson, Greene, Kulinsky, Lyles-Wiggins, Jones, Salarano, Stella and Strong

Legal Department: Bauman, Emmel, Thomas

Guests: Nancy Cross, Mayor Jones' Director of Operations

The Meeting was called at 2:00 P.M.

1. MINUTES

Approval is being requested for the Minutes of the June 2, 2021 Airport Commission meeting.

A motion for approval was made by Commissioner Nemanick and seconded by Commissioner Lents.

There being no discussion, a vote was taken and the motion carried unanimously.

2. OPERATIONS

A. Approval is being requested for the three year Weather Service Agreement with Narwhal Met, LLC dba Weathernet, LLC, to provide ongoing Weather Advisory Services for the Airport. The Agreement will commence on September 1, 2021 and will end on August 31, 2024. The Contract Not-To-Exceed Amount will be \$109,999.80.

A motion for approval was made by Commissioner Teitelbaum and seconded by Commissioner Nemanick.

Weathernet will monitor weather conditions to ensure efficient and safe operations at all times for the Airport and Airport Staff. The Request for Proposals was released on March 26, 2021 and two proposals were submitted and received. A four member Selection Committee evaluated and reviewed the proposals and one of the two proposals was eliminated from further consideration because the proposal did not provide M/WBE participation, nor did it make a Good Faith Effort to secure M/WBE participation. The Selection Committee determined that Weathernet was a qualified and responsive bidder.

Weathernet has been providing weather advisory services for almost 40 years and has provided services for the Port Authority of New York and New Jersey, Newark Liberty International Airport, Philadelphia International Airport, Denver International Airport, and Salt Lake City Departments of Airports. Last years' expenditures for services were approximately \$39,634.00. The Contract Not to Exceed amount will be \$109,999.80, which is approximately a 6% decrease from the previous agreement.

There being no discussion, a vote was taken and the motion carried unanimously.

B. Approval is being requested for First Amendment to the Whelan Security Company dba Garda World Security Services Agreement, to provide professional security services. The First Amendment will update the rates and charges that Garda World will charge for services. The Contract Not-To-Exceed amount will increase from \$18,870,907.00 by \$660,093.00 to \$19,531,000.00. The term remains unchanged.

A motion for approval was made by Commissioner Jenkins and seconded by Commissioner Teitelbaum.

This Agreement originally began on November 1, 2020 and will end on October 31, 2023. This specific amendment is needed to authorize funding to the rate of pay in order to attract, recruit and retain qualified security officers, in light of the recruitment challenges due to a labor shortage in this employment sector. The rate increase of 11% is expected to attract applicants and employment retention with an increase in pay to Security Officers. The rate of pay for security officers will increase from \$13.98 to \$15.00 per hour, and supervisors, rate of pay will increase from \$14.68 an hour to \$16.47 an hour. Additionally, Garda World offers a robust healthcare plan, along with an employee referral plan.

There being no discussion, a vote was taken and the motion carried unanimously.

3. PROPERTIES

A. Approval is being requested for the three year Hangar Complex Lease Agreement with GoJet Airlines, LLC, AL-081, to provide aircraft maintenance and parts storage. The term of this Lease Agreement is to commence on July 1, 2021 and will end on June 30, 2024. The annual expected revenue to the Airport is \$643,728.61. Either party may terminate this Lease Agreement upon ninety (90) days' notice.

A motion for approval was made by Commissioner Lents and seconded by Commissioner Kling.

The Hangar Complex is located on the Northern side of the Airport. 89,971 square feet of aircraft hangar and office space, 245,497 square feet of automobile parking space. This is an increase of about \$50,000 in the annual revenue to the Airport.

There being no discussion, a vote was taken and the motion carried unanimously.

B. Approval is being requested for the Third Amendment to the Banking Concession Agreement with U.S. Bank National Association, to provide the non-exclusive right to operate a full service Banking Concession at the Airport. This amendment will extend the current agreement for two years. The original Agreement commenced on December 1, 2014 and will now end November 30, 2023. The revenue to the Airport remains unchanged.

A motion for approval was made by Commissioner Kling and seconded by Commissioner Teitelbaum.

The US Bank Branch is located on the lower level in Terminal 1, near the Airport Administrative Offices. The Agreement permits US Bank to operate a Bank Branch, as well as three post-security ATM locations on Concourses A and C, and Terminal 2. The bank pays the Terminal 1 Rental Rate for its branch location and an ATM Transaction Fee of 55% of all Foreign ATM Transactions. The Third Amendment extends the Term of this Agreement for an additional two years.

There being no discussion, a vote was taken and the motion carried with Commissioner Jenkins abstaining.

C. Approval is being requested for the three year Lease Agreement with Millstone Weber, LLC, AL-228, for the site for a portable concrete batch plant to provide support with the company's concrete construction services. The term of this Lease Agreement is to commence on August 1, 2021 and will end on July 31, 2024. The annual expected revenue to the Airport is \$20,760.00. Either party may terminate the Lease Agreement upon one hundred twenty (120) days' notice.

A motion for approval was made by Commissioner Bales and seconded by Commissioner Teitelbaum.

This is a Lease Agreement for 138,400 square feet of land on the Airport Property located at the intersection of Banshee Road and Navaid Road near the Airport Office Building, just north of the Lindbergh Tunnel.

There being no discussion, a vote was taken and the motion carried unanimously.

4. OTHER BUSINESS

Numbers for the month of June are very strong. The originating numbers have been at almost 79% of where we were in 2019. There were several days in the month of June, where the numbers were exceeded the numbers in the year 2019. Leisure travel is up while business travel is still growing. The checkpoint numbers were higher in Terminal 1, with checkpoint numbers at 229, 818 people and in Terminal 2 checkpoint numbers at 225,291 people, not including the connecting travel. Airlines have noted that these are some of the highest numbers since 2019, with additional markets being added with Spirit Airlines, Frontier Airlines and American Airlines. The Airport has seen thirteen straight weeks of growth with the July 4th holiday weekend.

The FAA announced that ARPA funding will be released in the near future, in the amount of \$49 million to the Airport and an additional \$6.5 million to be available for the Concessionaires. Currently the Airport has about \$5 million left from the original CARES Act that is still available, with three years to use these funds.

A Covid-19 Vaccine event has been scheduled for July 8, 2021 at the Airport, offering the Pfizer Vaccine, along with validated parking offered for those who opt to get the vaccine. The next Airport Commission Meeting is to be held virtually in August. Due to some concerns regarding the Delta Variant, in person meetings have been put on hold at this time, pending further discussion at the August Airport Commission Meeting.

5. NEXT MEETING

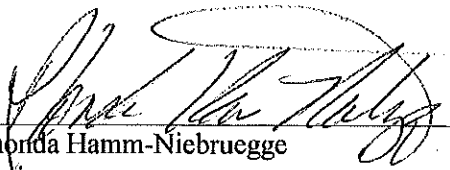
Wednesday August 4, 2021 at 2pm.

6. ADJOURNMENT

A motion for adjournment was made by Commissioner Nemanick and seconded by Commissioner Teitelbaum.

Meeting ended at 2:28 P.M.

The foregoing was approved by the Airport Commission at its meeting on Wednesday, August 4, 2021.


Rhonda Hamm-Niebruegge
Chairperson


Date