

Core Objective

Current Milestones FY 2017

Sustain and grow passenger air service

- The addition of eight new destinations and a focus on connecting many Midwest markets has boosted traffic and brought modest passenger growth
- Southwest expanding to 4 new gates in Terminal 2 in June with service to Charleston, SC and Pensacola, FL; also adding flights to several existing destinations

Strengthen financial stability

- Reduction in costs per enplaned passenger and an increase in parking revenues and food/beverage sales
- Agreement coming with Airport Terminal Services to operate a Common Use Airport Club that will produce a MAG of \$3.4mm, construction commences this summer
- Soliciting bids for a 1,468 sq. ft. local concept restaurant in Terminal 2
- Vino Volo expanding the size of its current location and adding a location in Terminal 1

Create positive and lasting impression for the region

- The Airport was recognized by Ameren Missouri for its energy savings projects and its commitment to sustainability and the environment.
- The Airport continues to make upgrades to provide passengers with updated amenities and wayfinding improvements.

Generate economic development

- January 2017 City entered into a long term lease agreement with Enterprise for 17.86 acres known as the "Springdale Lot"; expected to generate \$120K in annual revenue
- Plans to lease 5.5 acres of land to Ameren-Missouri for solar facility installation
- STL Fuel Company, LLC is in the design and site investigation phase of developing a replacement fuel farm in the northeast area of the Airport to replace their 88,000 sq. ft. fuel farm