

# STL AIRPORT COMMISSION

OPEN SESSION

## STL Lambert International Airport GROUND TRANSPORTATION ACTIVITY Q4 Comparison Report (Oct - Dec)

	Q4 2016 (Oct - Dec)	Q4 2016 Airport Revenue	Q4 2017 (Oct - Dec)	Q4 2017 Airport Revenue	Variance (2017 vs 2016)	Variance Percentage
Airport Taxicab Pick Ups	90,410	\$271,230	72,783	\$218,349	(\$52,881)	-19.5%
Airport Taxicab Permits	184	\$135,792	184	\$135,792	\$0	0.0%
Reserved Taxicab Revenue	6,846	\$20,538	6,364	\$19,092	(\$1,446)	-7.0%
Taxicabs Total		\$427,560		\$373,233	-\$54,327	-12.7%
Gross Super Park Revenue		\$8,017,860		\$8,212,611	\$194,751	2.4%
Airport Revenue From Rental Car Concessions		\$2,782,133		\$2,887,742	\$105,609	3.8%
Dollar Rental Car Company		\$52,259		\$58,451	\$6,192	11.8%
GoBest Express		\$299,672		\$236,482	(\$63,190)	-21.1%
<b>TOTAL REVENUE IMPACT</b>		<b>\$11,579,484</b>		<b>\$11,768,519</b>	<b>\$189,035</b>	<b>1.6%</b>

"Airport Revenue" is calculated from Trips activity only.

Other Activity Data	Q4 2016 (Oct - Dec)	Q4 2017 (Oct - Dec)	Variance	% Variance
GoBest Express Passengers	15,180	12,781	(2,399)	-15.8%
Premium Sedan Companies				
Airport Taxicab Pick Ups	90,410	72,783	(17,627)	-19.5%
Reserved Taxicab Trips	6,846	6,364	(482)	-7.0%
Taxicab Permits	184	184	0	0.0%
<b>Total Enplaned Passengers</b>	<b>1,796,665</b>	<b>1,885,145</b>	<b>88,480</b>	<b>4.9%</b>
Originating (Enplanements)	1,474,019	1,466,947	(7,072)	-0.5%
Connecting (Enplanements)	322,646	418,198	95,552	29.6%

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## OPEN SESSION

### STL Lambert International Airport GROUND TRANSPORTATION ACTIVITY Q1 Comparison Report (Jan - Mar)

	Q1 2017 (Jan - Mar)	Q1 2017 Airport Revenue	Q1 2018 (Jan - Mar)	Q1 2018 Airport Revenue	Variance (2018 vs 2017)	Variance Percentage
Airport Taxicab Pick Ups	96,868	\$290,604	65,761	\$197,283	(\$93,321)	-32.1%
Airport Taxicab Permits	184	\$135,792	184	\$135,792	\$0	0.0%
Reserved Taxicab Revenue	6,723	\$20,169	6,084	\$18,252	(\$1,917)	-9.5%
Taxicabs Total		\$446,565		\$351,327	-\$95,238	-21.3%
Gross Super Park Revenue		\$8,120,735		\$8,399,781	\$279,046	3.4%
Airport Revenue From Rental Car Concessions		\$2,555,803		\$2,610,571	\$54,768	2.1%
Dollar Rental Car Company		\$47,964		\$44,678	(\$3,286)	-6.9%
GoBest Express		\$206,455		\$110,880	(\$95,575)	-46.3%
<b>TOTAL REVENUE IMPACT</b>		<b>\$11,377,522</b>		<b>\$11,517,237</b>	<b>\$139,715</b>	<b>1.2%</b>

"Airport Revenue" is calculated from Trips activity only.

	Q1 2017 (Jan - Mar)	Q1 2018 (Jan - Mar)	Variance	% Variance
<b>Other Activity Data</b>				
GoBest Express Passengers	10,082	5,578	(4,504)	-44.7%
Premium Sedan Companies				
Airport Taxicab Pick Ups	96,868	65,761	(31,107)	-32.1%
Reserved Taxicab Trips	6,723	6,084	(639)	-9.5%
Taxicab Permits	184	184	0	0.0%
<b>Total Enplaned Passengers</b>	<b>1,624,416</b>	<b>1,696,134</b>	<b>71,718</b>	<b>4.4%</b>
Originating (Enplanements)	1,346,100	1,321,378	(24,722)	-1.8%
Connecting (Enplanements)	278,316	374,756	96,440	34.7%