

Lambert - St. Louis International Airport®
Concession Sales and Airport Revenue
Fiscal Year 2013/2014 Comparison Summary

Enplanements	FY2013	FY2014	% Change
	6,386,474	6,177,145	-3.28%

Concessions		Gross Sales FY2013	Gross Sales FY2014	Percent Change	Sales/Enplane FY2013	Sales/Enplane FY2014	Percent Change	Airport Revenue FY2013	Airport Revenue FY2014	Percent Change	Rev/Enplane FY2013	Rev/Enplane FY2014	Percent Change
News & Gifts	Hudson News & Gifts	\$14,338,674	\$16,559,966	15.49%	\$2.25	\$2.68	19.41%	\$2,913,802	\$4,500,000	54.44%	\$0.46	\$0.73	59.67%
Food & Beverage	Host, OHM Group	\$35,473,825	\$36,651,070	3.32%	\$5.55	\$5.93	6.82%	\$4,172,963	\$4,447,878	6.59%	\$0.65	\$0.72	10.20%
Car Rental	Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty	\$109,732,496	\$109,290,344	-0.40%	\$17.18	\$17.69	2.97%	\$11,355,086	\$11,510,662	1.37%	\$1.78	\$1.86	4.81%
Specialty Retail	Bookmark-InMotion	\$2,728,903	\$2,397,859	-12.13%	\$0.43	\$0.39	-9.15%	\$328,652	\$282,147	-14.15%	\$0.05	\$0.05	-11.24%
Advertising	Clear Channel	\$1,539,360	\$1,495,904	-2.82%	\$0.24	\$0.24	0.47%	\$906,618	\$916,829	1.13%	\$0.14	\$0.15	4.55%
Vending	Avendco	\$400,314	\$283,357	-29.22%	\$0.06	\$0.05	-26.82%	\$214,586	\$202,966	-5.42%	\$0.03	\$0.03	-2.21%
ATM	Bank of America, Cardtronics, AA Federal Credit Union, US Bank	\$188,938	\$178,999	-5.26%	\$0.03	\$0.03	-2.05%	\$100,522	\$95,450	-5.05%	\$0.02	\$0.02	-1.83%
Wireless Internet	Concourse Communications	\$678,854	\$725,716	6.90%	\$0.11	\$0.12	10.53%	\$271,542	\$267,826	-1.37%	\$0.04	\$0.04	1.97%
Ground Transportation	Best Transportation	\$1,402,997	\$1,422,186	1.37%	\$0.22	\$0.23	4.80%	\$220,000	\$226,000	2.73%	\$0.03	\$0.04	6.21%
Luggage Carts	Flight Services & Systems	\$140,541	\$165,954	18.08%	\$0.02	\$0.03	22.08%	\$4,370	\$17,386	297.88%	\$0.00	\$0.00	311.37%
Taxi	Taxi Fees							\$656,716	\$724,518	10.32%	\$0.10	\$0.12	14.06%
Parking	Super Park	\$27,984,901	\$29,243,936	4.50%	\$4.38	\$4.73	8.04%	\$17,280,826	\$18,160,026	5.09%	\$2.71	\$2.94	8.65%
Yearly Airport Totals		\$194,609,804	\$198,415,290	1.96%	\$30.47	\$32.12	5.41%	\$38,425,683	\$41,351,689	7.61%	\$6.02	\$6.69	11.26%

Notes

Airport Revenue data is from Audited Financials.

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