Lambert - St. Louis International Airport® **Concession Sales and Airport Revenue** Fiscal Year 2014/2015 Comparison Summary

| Enplanements | FY2014 | FY2015 | % Change | | |
|--------------|-----------|-----------|----------|--|--|
| | 6,177,145 | 6,247,994 | 1.15% | | |

| | Gross Sales | Gross Sales | Percent | Sales/Enplane | Sales/Enplane | Percent | Airport Revenue | Airport Revenue | Percent | Rev/Enplane | Rev/Enplane | Davaget Change |
|--|---|-----------------|--|--|---|--|--|--|--|--|--|---|
| | FY2014 | FY2015 | Change | FY2014 | FY2015 | Change | FY2014 | FY2015 | Change | FY2U14 | FY2015 | Percent Change |
| Hudson News & Gifts | \$16,559,966 | \$16,649,087 | 0.54% | \$2.68 | \$2.66 | -0.60% | \$4,500,000 | \$4,333,333 | -3.70% | \$0.73 | \$0.69 | -4.80% |
| Host, OHM Group | \$36,651,070 | \$39,003,792 | 6.42% | \$5.93 | \$6.24 | 5.21% | \$4,447,878 | \$5,044,481 | 13.41% | \$0.72 | \$0.81 | 12.13% |
| Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty | \$109,290,344 | \$114,959,330 | 5.19% | \$17.69 | \$18.40 | 3.99% | \$11,510,662 | \$11,985,218 | 4.12% | \$1.86 | \$1.92 | 2.94% |
| Bookmark-InMotion | \$2,397,859 | \$2,234,672 | -6.81% | \$0.39 | \$0.36 | -7.86% | \$282,147 | \$264,784 | -6.15% | \$0.05 | \$0.04 | -7.22% |
| Clear Channel | \$1,495,904 | \$1,448,353 | -3.18% | \$0.24 | \$0.23 | -4.28% | \$916,829 | \$851,020 | -7.18% | \$0.15 | \$0.14 | -8.23% |
| Avendco | \$283,357 | \$265,795 | -6.20% | \$0.05 | \$0.04 | -7.26% | \$202,966 | \$173,805 | -14.37% | \$0.03 | \$0.03 | -15.34% |
| Bank of America, Cardtronics, AA Federal Credit Union, US Bank | \$178,999 | \$167,210 | -6.59% | \$0.03 | \$0.03 | -7.65% | \$95,450 | \$98,850 | 3.56% | \$0.02 | \$0.02 | 2.39% |
| Concourse Communications | \$725,716 | \$459,370 | -36.70% | \$0.12 | \$0.07 | -37.42% | \$267,826 | \$204,620 | -23.60% | \$0.04 | \$0.03 | -24.47% |
| Best Transportation | \$1,422,186 | \$1,425,256 | 0.22% | \$0.23 | \$0.23 | -0.92% | \$226,000 | \$151,160 | -33.12% | \$0.04 | \$0.02 | -33.87% |
| Flight Services & Systems | \$165,954 | \$152,975 | -7.82% | \$0.03 | \$0.02 | -8.87% | \$17,386 | \$14,045 | -19.22% | \$0.00 | \$0.00 | -20.14% |
| Taxi Fees | | | 7 | 0,726 |) \ \ \ . | | \$724,518 | \$730,730 | 0.86% | \$0.12 | \$0.12 | -0.29% |
| Super Park | \$29,243,936 | \$30,057,232 | 2.78% | \$4.73 | \$4.81 | 1.62% | \$18,160,026 | \$18,205,480 | 0.25% | \$2.94 | \$2.91 | -0.89% |
| | \$198.415.290 | \$206.823.071 | 4.24% | \$32.12 | \$33.10 | 3.06% | \$41.351.689 | \$42.057.526 | 1.71% | \$6.69 | \$6.73 | 0.55% |
| | ¥ 256) 126)256 | | | | 700.120 | 0.00% | ¥ 12,002,000 | ¥ 12,007,020 | 207270 | φοιοσ | 70.70 | 0.00% |
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| | Host, OHM Group Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty Bookmark-InMotion Clear Channel Avendco Bank of America, Cardtronic, AA Federal Credit Union, US Bank Concourse Communications Best Transportation Flight Services & Systems | Host, OHM Group | Hudson News & Gifts \$16,559,966 \$16,649,087 Host, OHM Group \$36,651,070 \$39,003,792 Avis, Budget, Hertz, Enterprise, Alamo, National, Thriffy \$109,290,344 \$114,959,330 Bookmark-InMotion \$2,397,859 \$2,234,672 Clear Channel \$1,495,904 \$1,448,353 Avendco \$283,357 \$265,795 Bank of America, Carditronic, AA Federal Credit Union, US Bank \$178,999 \$167,210 Concourse Communications \$725,716 \$459,370 Best Transportation \$1,422,186 \$1,425,256 Flight Services & Systems \$165,954 \$152,975 Taxi Fees Super Park \$29,243,936 \$30,057,232 \$198,415,290 \$206,823,071 | Hudson News & Gifts \$16,559,966 \$16,649,087 0.54% Host, OHM Group \$36,651,070 \$39,003,792 6.42% Avis, Budget, Hertz, Enterprise, Alamo, National, 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