

Lambert - St. Louis International Airport®
Concession Sales and Airport Revenue
Fiscal Year 2014/2015 Comparison Summary

Enplanements	FY2014	FY2015	% Change
	6,177,145	6,247,994	1.15%

Concessions		Gross Sales FY2014	Gross Sales FY2015	Percent Change	Sales/Enplane FY2014	Sales/Enplane FY2015	Percent Change	Airport Revenue FY2014	Airport Revenue FY2015	Percent Change	Rev/Enplane FY2014	Rev/Enplane FY2015	Percent Change
News & Gifts	Hudson News & Gifts	\$16,559,966	\$16,649,087	0.54%	\$2.68	\$2.66	-0.60%	\$4,500,000	\$4,333,333	-3.70%	\$0.73	\$0.69	-4.80%
Food & Beverage	Host, OHM Group	\$36,651,070	\$39,003,792	6.42%	\$5.93	\$6.24	5.21%	\$4,447,878	\$5,044,481	13.41%	\$0.72	\$0.81	12.13%
Car Rental	Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty	\$109,290,344	\$114,959,330	5.19%	\$17.69	\$18.40	3.99%	\$11,510,662	\$11,985,218	4.12%	\$1.86	\$1.92	2.94%
Specialty Retail	Bookmark-inMotion	\$2,397,859	\$2,234,672	-6.81%	\$0.39	\$0.36	-7.86%	\$282,147	\$264,784	-6.15%	\$0.05	\$0.04	-7.22%
Advertising	Clear Channel	\$1,495,904	\$1,448,353	-3.18%	\$0.24	\$0.23	-4.28%	\$916,829	\$851,020	-7.18%	\$0.15	\$0.14	-8.23%
Vending	Avendco	\$283,357	\$265,795	-6.20%	\$0.05	\$0.04	-7.26%	\$202,966	\$173,805	-14.37%	\$0.03	\$0.03	-15.34%
ATM	Bank of America, Cardtronics, AA Federal Credit Union, US Bank	\$178,999	\$167,210	-6.59%	\$0.03	\$0.03	-7.65%	\$95,450	\$98,850	3.56%	\$0.02	\$0.02	2.39%
Wireless Internet	Concourse Communications	\$725,716	\$459,370	-36.70%	\$0.12	\$0.07	-37.42%	\$267,826	\$204,620	-23.60%	\$0.04	\$0.03	-24.47%
Ground Transportation	Best Transportation	\$1,422,186	\$1,425,256	0.22%	\$0.23	\$0.23	-0.92%	\$226,000	\$151,160	-33.12%	\$0.04	\$0.02	-33.87%
Luggage Carts	Flight Services & Systems	\$165,954	\$152,975	-7.82%	\$0.03	\$0.02	-8.87%	\$17,386	\$14,045	-19.22%	\$0.00	\$0.00	-20.14%
Taxi	Taxi Fees							\$724,518	\$730,730	0.86%	\$0.12	\$0.12	-0.29%
Parking	Super Park	\$29,243,936	\$30,057,232	2.78%	\$4.73	\$4.81	1.62%	\$18,160,026	\$18,205,480	0.25%	\$2.94	\$2.91	-0.89%
Yearly Airport Totals		\$198,415,290	\$206,823,071	4.24%	\$32.12	\$33.10	3.06%	\$41,351,689	\$42,057,526	1.71%	\$6.69	\$6.73	0.55%

Notes

Airport Revenue data is from Audited Financials.