

**Lambert - St. Louis International Airport®**  
**Concession Sales and Airport Revenue**  
**Fiscal Year 2015/2016 Comparison Summary**

Enplanements	FY2015	FY2016	% Change
	6,267,734	6,672,558	6.46%

Concessions		Gross Sales FY2015	Gross Sales FY2016	Percent Change	Sales/Enplane FY2015	Sales/Enplane FY2016	Percent Change	Airport Revenue FY2015	Airport Revenue FY2016	Percent Change	Rev/Enplane FY2015	Rev/Enplane FY2016	Percent Change
News & Gifts	Hudson	\$16,649,087	\$17,422,442	4.65%	\$2.66	\$2.61	-1.70%	\$4,333,333	\$4,000,000	-7.69%	\$0.69	\$0.60	-13.29%
Food & Beverage	Host, OHM Group, Vino Volo	\$39,003,792	\$42,524,167	9.03%	\$6.22	\$6.37	2.41%	\$5,044,481	\$5,118,369	1.46%	\$0.80	\$0.77	-4.69%
Car Rental	Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty	\$114,959,330	\$115,372,079	0.36%	\$18.34	\$17.29	-5.73%	\$11,985,218	\$11,713,422	-2.27%	\$1.91	\$1.76	-8.20%
Specialty Retail	Bookmark-InMotion, Tech on the Go, Shoeshine	\$2,234,672	\$1,555,203	-30.41%	\$0.36	\$0.23	-34.63%	\$309,784	\$352,089	13.66%	\$0.049	\$0.053	6.76%
Advertising	Clear Channel	\$1,448,353	\$1,439,278	-0.63%	\$0.23	\$0.22	-6.66%	\$851,020	\$717,864	-15.65%	\$0.14	\$0.11	-20.76%
Vending	Avendco	\$265,795	\$301,245	13.34%	\$0.04	\$0.05	6.46%	\$173,805	\$158,453	-8.83%	\$0.03	\$0.02	-14.36%
ATM	Bank of America, Cardtronics, AA Federal Credit Union, US Bank	\$167,210	\$155,187	-7.19%	\$0.03	\$0.02	-12.82%	\$98,850	\$90,728	-8.22%	\$0.02	\$0.01	-13.79%
Wireless Internet	Concourse Communications	\$459,370	\$288,083	-37.29%	\$0.07	\$0.04	-41.09%	\$204,620	\$127,001	-37.93%	\$0.03	\$0.02	-41.70%
Ground Transportation	Best Transportation	\$1,425,256	\$1,322,394	-7.22%	\$0.23	\$0.20	-12.85%	\$151,160	\$132,803	-12.14%	\$0.024	\$0.020	-17.47%
Luggage Carts	Flight Services & Systems	\$152,975	\$167,256	9.34%	\$0.02	\$0.03	2.70%	\$14,045	\$16,905	20.37%	\$0.002	\$0.003	13.07%
Taxi	Taxi Fees							\$730,730	\$833,381	14.05%	\$0.117	\$0.125	7.13%
Parking	Super Park	\$30,057,232	\$31,380,252	4.40%	\$4.80	\$4.70	-1.93%	\$18,205,480	\$21,209,959	16.50%	\$2.90	\$3.18	9.43%
<b>Yearly Airport Totals</b>		<b>\$206,823,071</b>	<b>\$211,927,584</b>	<b>2.47%</b>	<b>\$33.00</b>	<b>\$31.76</b>	<b>-3.75%</b>	<b>\$42,102,526</b>	<b>\$44,470,974</b>	<b>5.63%</b>	<b>\$6.72</b>	<b>\$6.66</b>	<b>-0.78%</b>

**Notes**

Airport Revenue data is from Audited Financials.