Lambert - St. Louis International Airport® Monthly Concession Sales and Airport Revenue October 2015/2016 Comparison Summary

Fundamenta	October 2015	October 2016	% Change
Enplanements	566,560	618,823	9.22%

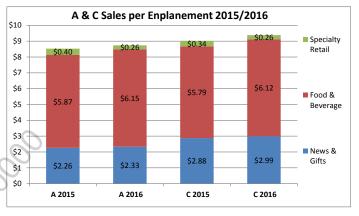
Concessions		Gross Sales 2015	Gross Sales 2016	Percent Change	Sales/Enplane 2015	Sales/Enplane 2016	Percent Change	Airport Revenue 2015	Airport Revenue 2016	Percent Change	Rev/Enplane 2015	Rev/Enplane 2016	Percent Change
		2013	2010	enange	2013	2010	change	2013	2010	e.i.a.i.ge	2013	2010	change
News & Gifts	Hudson News & Gifts	\$1,471,741	\$1,592,505	8.21%	\$2.60	\$2.57	-0.93%	\$333,333	\$333,333	0.00%	\$0.59	\$0.54	-8.45%
Food & Beverage	Host, OHM Group, Vino Volo	\$3,589,176	\$4,017,741	11.94%	\$6.34	\$6.49	2.49%	\$399,981	\$448,138	12.04%	\$0.71	\$0.72	2.58%
Car Rental	Avis, Budget, Hertz, Enterprise, Alamo, National, Thrifty	\$10,941,500	\$10,086,595	-7.81%	\$19.31	\$16.30	-15.60%	\$1,094,150	\$1,008,659	-7.81%	\$1.93	\$1.63	-15.60%
Specialty Retail	Tech on the Go	\$171,772	\$121,247	-29.41%	\$0.30	\$0.20	-35.38%	\$20,613	\$31,250	51.61%	\$0.04	\$0.05	38.80%
Advertising	Clear Channel	\$137,320	\$102,822	-25.12%	\$0.24	\$0.17	-31.45%	\$75,486	\$60,417	-19.96%	\$0.13	\$0.10	-26.72%
Vending	Avendco	\$24,879	\$25,975	4.40%	\$0.044	\$0.042	-4.41%	\$12,937	\$13,507	4.40%	\$0.023	\$0.022	-4.41%
ATM	Bank of America, Cardtronics, AA Federal Credit Union, US Bank	\$13,461	\$12,606	-6.35%	\$0.024	\$0.020	-14.26%	\$7,549	\$7,071	-6.34%	\$0.013	\$0.011	-14.25%
Wireless Internet	Concourse Communications	\$14,067	\$36,569	159.96%	\$0.02	\$0.06	138.01%	\$9,167	\$12,500	36.36%	\$0.016	\$0.020	24.85%
Ground Transportation	Best Transportation	\$103,006	\$175,972	70.84%	\$0.18	\$0.28	56.41%	\$10,301	\$17,597	70.84%	\$0.02	\$0.03	56.41%
Luggage Carts	Flight Services & Systems	\$11,831	\$11,930	0.84%	\$0.021	\$0.019	-7.68%	\$849	\$879	3.50%	\$0.0015	\$0.0014	-5.24%
Taxi Cabs	Taxi Fees				<u>`</u> @j			\$75,655	\$110,762	46.40%	\$0.13	\$0.18	34.04%
Parking	Super Park	\$2,783,120	\$2,828,339	1.62%	\$4.91	\$4.57	-6.96%	\$1,876,076	\$1,943,854	3.61%	\$3.31	\$3.14	-5.14%
Monthly Airport Totals		\$19,261,873	\$19,012,301	-1.30%	\$34.00	\$30.72	-9.63%	\$3,916,096	\$3,987,966	1.84%	\$6.91	\$6.44	-6.77%

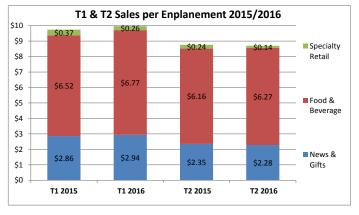
Notes

Airport Revenue is the Airport's unaudited share of the reported Gross Sales.
Food & Beverage 2016 includes new Vino Volo as of 12/19/2015.
Specialty Retail - Tech on the Go replaced Bookmark-InMotion beginning 12/1/2015.
Wireless Internet - Airport receiving additional DAS MAG as of 1/1/2016.
Wireless Internet - Gross Sales 2015 was low due to loss of sponsorship revenue.

Lambert - St. Louis International Airport® Monthly Concession Sales and Airport Revenue October 2015/2016 Comparison Summary

Companies Color built continu	Gross Sales	Gross Sales	Percent	Sales/Enplane	Sales/Enplane	Percent
Concession Sales by Location	2015	2016	Change	2015	2016	Change
A Concourse				141,481	143,013	1.08%
News & Gifts	\$320,045	\$333,419	4.18%	\$2.26	\$2.33	3.06%
Food & Beverage	\$830,165	\$879,247	5.91%	\$5.87	\$6.15	4.78%
Specialty Retail	\$56,101	\$36,680	-34.62%	\$0.40	\$0.26	-35.32%
Totals	\$1,206,311	\$1,249,346	3.57%	\$8.53	\$8.74	2.46%
••				101.000		
C Concourse				134,092	132,296	-1.349
News & Gifts	\$386,399	\$396,202	2.54%	\$2.88	\$2.99	3.939
Food & Beverage	\$776,983	\$810,108	4.26%	\$5.79	\$6.12	5.689
Specialty Retail	\$45,815	\$35,036	-23.53%	\$0.34	\$0.26	-22.499
Totals	\$1,209,197	\$1,241,346	2.66%	\$9.02	\$9.38	4.059
- 140 0 "				275 572	927F 200	0.800
Terminal 1 Pre-Security	404.046	4=0.000	0.450/	275,573	275,309	-0.109
News & Gifts	\$81,016	\$79,268		\$0.29	\$0.29	-2.069
Food & Beverage	\$188,393	\$173,897	-7.69%	\$0.68	\$0.63	-7.619
Totals	\$269,409	\$253,165	-6.03%	\$0.98	\$0.92	-5.949
Terminal 1 Total				275,573	275,309	-0.109
News & Gifts	\$787,460	\$808,890	2.72%	\$2.86	\$2.94	2.829
Food & Beverage	\$1,795,541	\$1,863,251	3.77%	\$6.52	\$6.77	3.879
Specialty Retail	\$101,916	\$71,716	-29.63%	\$0.37	\$0.26	-29.569
Totals	\$2,684,917	\$2,743,857	2.20%	\$9.74	\$9.97	2.299
Terminal 2			1	290,987	343,514	18.059
News & Gifts	\$684,282	\$783,615	14.52%	\$2.35	\$2.28	-2.999
Food & Beverage	\$1,793,635	\$2,154,489	20.12%	\$6.16	\$6.27	1.759
Specialty Retail	\$69,856	\$49,531	-29.10%	\$0.24	\$0.14	-39.949
Totals	\$2,547,772	\$2,987,635	17.26%	\$8.76	\$8.70	-0.679





Food & Beverage 2016 includes new Vino Volo as of 12/19/2015.

Notes

Specialty Retail - Tech on the Go replaced Bookmark-InMotion beginning 12/1/2015.