

AIRPORT COMMISSION

MINUTES

Wednesday, September 7, 2022 at 2:00 P.M.

Lindbergh Conference Room

In-Person and via Teleconference

Members Present: Mr. Bales, Mr. Cantwell, Mr. King, Mr. Kling, Ms. Fowler, Mr. Lents, Chairperson Hamm-Niebruegge

By Teleconference: Mr. Bowman, Ms. Green, Dr. Moore, Dr. Nemanick, Ms. Osborn, Ms. Teitelbaum

Members Absent: Mr. Cohn, Mr. Fitzgerald, Mr. Jacobs, Mr. Vollmer

Airport Staff: Daniels, Fisher, Glasener, Jones, Lyles-Wiggins, Ruth, Salarano, Stella, Strong

Legal Department: Bauman, Chavarria, Yoffie

The Meeting was called to order at 2:00 P.M.

1. MINUTES

- A. Approval is requested for the Minutes of the August 3, 2022 Airport Commission meeting. A motion for approval was made by Mr. Bales and seconded by Mr. Cantwell.

There being no discussion, a vote was taken and the motion carried unanimously.

- B. Approval is requested for the Minutes of the August 3, 2022 Airport commission Executive Session. A motion for approval was made by Ms. Fowler and seconded by Mr. Bales.

There being no discussion, a vote was taken and the motion carried unanimously.

2. PUBLIC ART

Approval is requested for a Resolution accepting a donation from the Kling Family Foundation, made to the Airport's Special Art Fund in the amount of \$100,000, pursuant to Section 18.16 of the St. Louis City Revised Code. A motion for approval was made by Mr. Lents and seconded by Ms. Fowler. Mr. Strong gave a brief description of the Art of Travel

Gala, the resolution accepting the Kling Family Foundation's donation, and the expected impact of this funding. The Chairperson also described the program's objectives of inclusion and diversity of both artists and exhibits, while acknowledging the setbacks in fundraising in previous years due to Covid-19.

Mr. Bales and Ms. Fowler both expressed gratitude to Mr. Kling for the Foundation's donation, and Ms. Osborne inquired whether the donation had any restrictions. The donation is unrestricted.

There being no further discussion, a vote was held and the motion carried unanimously; Mr. Kling abstained.

3. **PROPERTIES**

- A. Approval is requested for Airport Insurance Proposals marketed by Arthur J. Gallagher & Company, the Airport's insurance broker. Proposals include: Aviation Liability; Business Auto; Inland Marine/Large Value Equipment; and Public Officials & Employment Practices Liability. The insurance policy term will commence on October 1, 2022 and end on October 1, 2023. A motion for approval was made by Dr. Nemanick and seconded by Mr. King. Ms. Ruth introduced guests from Arthur J. Gallagher & Company, and provided a detailed explanation of the insurance proposals and rates as they appeared in the extended executive summary, noting the continuing trend of increasing premiums in the industry.

Mr. Lents inquired whether the Business Auto policy was based primarily on the valuation of automotive vehicles. Ms. Ruth explained that, in addition to valuation, consideration is given to coverage available under other policies, and she works with the insurance broker to merge those considerations into final numbers. Mr. Wightman, a guest from the broker, added that the Airport also has a \$50 million dollar umbrella liability policy, which provides sufficient coverage.

There being no further discussion, a vote was held and the motion carried unanimously; Mr. Cantwell abstained.

- B. Approval is requested for a one (1) month extension of the Airport's All Risk Property coverage marketed by Arthur J. Gallagher & Company, the Airport's insurance broker. This extension changes the expiration date of the 2022 Insurance Policy's All Risk Property coverage from October 1, 2022 to November 1, 2022. Ms. Ruth continued the presentation from the previous item to explain the factors necessitating an extension versus a new proposal, from flood damage, to area-wide difficulties in calculating final damage amounts and recovery.

There being no further discussion, a vote was held and the motion carried unanimously; Mr. Cantwell abstained.

- C. Approval is requested for a Second Amendment to the Airport Use and Lease Agreement ("AUA") with Signatory Airlines. This Amendment extends the expiration date to June 30, 2025 and increases the Signatory Commitment to \$1,800,000.00 from \$1,400,000.00.

A motion for approval was made by Mr. Kling and seconded by Ms. Fowler. Mr. Salarano explained the amendment and history of the current AUA. The Chairperson also noted that the Airport and signatory airlines have discussed this amendment at length, and all parties prefer an amendment over re-negotiating an AUA at this time.

There being no discussion, a vote was held and the motion carried unanimously;

- D. Approval is requested for a Third Amendment to the On Airport Passenger Vehicle Rental ("PVR") Concession Agreements with current PVR concessionaires: The Hertz Corporation; Avis Rent a Car System, LLC dba Avis Rent a Car; Enterprise Leasing Company of STL, LLC dba Enterprise Rent a Car; Budget Rent a Car System, LLC dba Budget Rent a Car; Enterprise Leasing Company of STL, LLC dba Alamo Rent a Car; C&J Rental, Inc. dba Thrifty Car Rental.

A motion for approval was made by Dr. Nemanick and seconded by Ms. Fowler. Mr. Salarano noted that the on airport rental concessionaires no longer occupy counter space, but still have on-airport space in the form of curbside shuttle parking space. He also described the MAG abatement provisions and negotiations with the concessionaires.

Ms. Fowler asked about the ACDBE participation for certain concessionaires with participation rates of 0% versus those with 5%. Ms. Lyles-Wiggins explained that the Concessionaires below the 5% goal were impacted by their ACDBE partners' staffing issues, noting that some ACDBE partners had dropped out altogether, with others simply scaling back operations. The Chairperson also described similar issues with other airports, and that a task force for Airports Council International-North America was researching the matter and working with these companies to increase participation.

There being no further discussion, a vote was held and the motion carried unanimously.

- E. Approval is requested for a First Amendment to the Electronics Retail Concession Agreement with HG-ST. LOUIS JV, II dba "Tech on the Go." This Amendment will begin on November 30, 2022, and extends the expiration date to January 31, 2026. A motion for approval was made by Mr. Cantwell and seconded by Mr. Bales. Mr. Salarano described the joint venture that makes up HG JV ST LOUIS, and introduced Marco DiBernardo, Vice President of Hudson Group. He went on to describe the amendment, which extends the expiration date to coincide with other News and Gift concession contracts. Mr. Salarano also highlighted the MAG changes, which reset the MAG to year six of the original contract, as well as the elimination of a ban on sales of duty free items.

There being no discussion, a vote was held and the motion carried unanimously.

- F. Approval is requested for an Into-Plane Fueling Permit with Airport Terminal Services, Inc. (ATS). The term is for three (3) years, with an effective date of September 1, 2022, and an expiration date of August 31, 2025. ATS will pay the City \$1,200 each year. A motion for approval was made by Mr. Lents and seconded by Ms. Fowler. Mr. Salarano explained into-plane fueling, and the need for the permit.

There being no discussion, a vote was held and the motion carried unanimously.

4. **EXECUTIVE SESSION**

The Chairperson requested a motion to move into an Executive Session pursuant to the Revised Statutes of Missouri, Sections 610.021(2) to discuss leasing of certain real estate at the Airport.

Mr. King made a motion to move into Executive Session. Mr. Kling seconded the motion. A roll call vote was taken on the motion, and it carried, unanimously, with 13 ayes.

Chairperson Hamm-Niebruegge asked that all present in person or via zoom to exit the meeting, with the exception of Commission members, previously designated Airport staff, and invited guests. She stated that the regular commission meeting would reconvene immediately following the conclusion of the Executive Session. After the general public departed, the Airport Commission met in Executive Session beginning at 2:37 p.m.

The Executive Session concluded at 3:14 P.M., the public was invited to return, and the regular Airport Commission meeting reconvened at 3:15 P.M.

5. **OTHER BUSINESS**

The Chairperson shared that preliminary numbers indicate the Airport had approximately 67,000 travelers pass through the security checkpoints over the Labor Day holiday, which exceeds the checkpoint numbers for the same weekend in 2019. She also noted that Lufthansa flight bookings were very strong, and outbound cargo with Lufthansa was scheduled to begin in October. Finally, she noted that while airlines continue to see struggles with pilots and other staff, there are some expected pullbacks in daily flights.

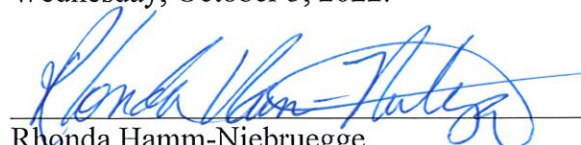
6. **NEXT MEETING**

Wednesday, October 2, 2022 at 2:00 P.M. (Lindbergh Conference Room)

7. **ADJOURNMENT**

Mr. Bales made a motion to adjourn, and Ms. Fowler seconded. The meeting adjourned at 3:21 P.M.

The foregoing were approved by the Airport Commission at its regular meeting held on Wednesday, October 5, 2022.


Rhonda Hamm-Niebruegge
Chairperson

Date 10/5/22