



CMT ROOFING, LLC (MBE/WBE) Making Great Strides in St. Louis

While gaining certification as an MBE or WBE can open doors of opportunity for work at St. Louis Lambert International Airport, it can also make connections for other projects away from the Airport.

Cory Elliott started CMT Roofing in 2012 after a successful career in healthcare and hospital operations. Now the company has expanded to include landscaping with green roofing projects such as the Ikea store in St. Louis. CMT is now performing interior demolition that includes abatement of hazardous materials such as asbestos.

CMT became certified as a woman and minority-owned business about two years into existence. Elliott founded the company with two other people who didn't qualify for certification. She gained the certifications after she began solely operating the business. Elliott said the delay was actually helpful for her company.

"There was concern I wasn't in charge and that we didn't really qualify for the certification," she said. "It took me two years to get certified, but it was actually a good thing that I wasn't certified right off so that I could prove that we can do the work. Being an MBE and WBE has definitely opened some doors for the company and I'm glad we got the certifications."

"We did the new copper domes at the airport with Missouri Builders. So far, we've done seven roofs at the airport with different contractors," Elliott said. "We're doing work there now with Bartch Roofing. We met them at the airport, but now we are doing city firehouses and we've done some Metropolitan Sewer District work with them. That airport relationship has really helped get us more work on other projects."

CMT is also working on a project in the heart of downtown St. Louis, the Locust Lofts. It's the company's first large-scale demolition project on a 17-story historic building being converted to living space. Recently CMT and its partner TWG from Indiana cooperated with Laborer's Local 42 on a service project rehabbing an old church that will be turned into a care center for homeless women and their children.

Elliott credited the BDD staff at the airport for helping answer questions and provide important information during the certification process and in the years since.

"Everyone on the staff, they've been so helpful. Everybody. If they don't know, they tell me and point me in the right direction. People should utilize that resource more because they are a wealth of knowledge," Elliott said.

Elliott said she sees maintaining her WBE and MBE certification crucial for her business to continue to grow.