

**FIRST ADDENDUM TO THE RFP FOR
AN AUTOMATED RETAIL CONCESSION
AT ST. LOUIS LAMBERT INTERNATIONAL AIRPORT®**

February 18, 2026

Dear Prospective Proposers:

Attached is the First Addendum to the Request For Proposals for an **Automated Retail Concession** at St. Louis Lambert International Airport dated January 12, 2026 (“**RFP**”). This First Addendum is being issued to do the following:

- a. Replace Section 23.0, entitled “Airport Development;” and
- b. Answer questions from prospective Proposers.

Section 23.0 entitled “Airport Development” is hereby deleted in its entirety and replaced with the following new Section 23.0:

“23.0 AIRPORT DEVELOPMENT

The airport is tentatively planning a new consolidated airport terminal to replace the current airport complex of separate terminals (Terminal 1 with Concourses A and C, and Terminal 2) with a single consolidated terminal.

These dates are tentative, and all airport development is subject to future approvals and adjustments.

While this plan is tentative and subject to delay, change, and cancelation, certain portions of the Premises may be deleted or substituted from the Concessionaire’s Premises in the following order, beginning in approximately 2027:

Terminal 1, Concourse A	Close, August 2027
Terminal 1, Concourse C Extension	Opens, August 2027
Terminal 1, D Concourse	Opens, August 2027
Terminal 1, Concourse C Extension	Closes, April 2029
Terminal 1, D Concourse	Closes, April 2029
Terminal 1 and Terminal 2	Closes, November 2031

At the time of Terminal 1 and Terminal 2 closure (anticipated in the first quarter of 2031), all Premises (“Assigned Locations”) will be deleted from the Premises of any Agreement then in effect.”

The City of St. Louis Airport Authority (“Authority”) reserves the right to reject any and all proposals, to advertise for new proposals, to cancel this RFP, and/or proceed to have the services performed otherwise. The submission of a proposal by a Proposer shall not in any way commit the City of St. Louis or the Authority to enter into an Agreement with that Proposer or any other Proposer.

All other terms, conditions, and provisions of the RFP not inconsistent with this First Addendum are unchanged and remain in full force and effect.

Sincerely,

Robert C. Salarano, CM
Airport Properties Division Manager

QUESTIONS AND ANSWERS

Q1. Are the Farmers Fridge branded retail units included in this solicitation?

A1. No.

Q2. Does the airport have revenue reports submitted by the current operator?

A2. Yes. These reports will be emailed to interested parties and attendees of the Pre Proposal Meeting. Others may secure copies of the documents by calling (314) 426-8178.

Q3. Are the Fuel Rod, Go Baby, and Ted Drewes locations included in this solicitation?

A3. Yes. The locations are included. A new operator would need to either make arrangements with those entities to continue their presence or propose alternative retail units.

Q4. Is a copy of the contract with the current operator available?

A4. Yes. This contract will be emailed to interested parties and attendees of the Pre Proposal Meeting. Others may secure copies of the documents by calling (314) 426-8178.

Q5. What are the current percentage fees payable to the airport for the Fuel Rod, Go Baby, and Ted Drewes units?

A5. Go Baby and Fuel Rod are 5%; Ted Drewes is 30%.

Q6. Is more information regarding the STL badging process available?

A6. The badge class required for SIDA access is currently hours long and costs \$, including fingerprints. Note that the badges remain the property of the airport and must be surrendered upon demand.

Q7. Is the operator required to check in each day?

A7. No. The operator will be expected to be self sufficient, restocking and switching out units under its own arrangements with necessary airport operating departments (e.g. Security Operations and Airport Police); assistance is provided during a learning period.

Q8. Is short term parking provided?

A8. One Terminal 1 only parking space will be provided- note that the space is not suitable for deliveries, which will need to come through the dock areas.

Q9. Will the City consider alternative and additional locations at the recommendation of the concession operator?

A9. Yes.