



AIRPORT COMMISSION

Minutes

Wednesday, July 1, 2026

Lindbergh Conference Room

Members Present: Comptroller Baringer, Mr. Cantwell, Judge Clarke, Alderman Cohn, Chairperson Hamm-Niebruegge, Mr. Lents, Dr. Moore, Ms. Orwick, and Ms. Ratcliffe

Via Teleconference: Mr. Bales, Mr. Jacobs, Ms. Fowler, Mr. Schartner, and Mr. Bowman

Airport Staff: Mr. Lotz, Ms. Jones, Mr. Kinsey, Mr. Kulinsky (via ZOOM), Mr. Jungk, Mr. Beckmann, and Mr. Salarano

Legal Department: Mr. Henderson, Mr. Rojo, Mr. Willis, Mr. Raza, Ms. Yoffie, and Ms. McKenna

The meeting was called to order at 2:00 pm

1. MINUTES

- A. Approval was requested for the Minutes of the June 3, 2026 Regular Airport Commission Meeting.

A motion for approval was made by Commissioner Cantwell and seconded by Commissioner Jacobs. There being no further discussion, a voice vote was taken and the motion carried unanimously.

2. OPERATIONS

- A. Approval was requested for an Agreement with Guarantee Electrical Construction Company for Uninterrupted Power Supply (UPS) & Associated Battery System Maintenance Services. The term of this agreement is for three (3) years beginning on July 1, 2026 and ending on June 30, 2029. The total Contract Not-To-Exceed amount is

\$9,000,000. A motion for approval was made by Commissioner Orwick and seconded by Commissioner Lents. This item was presented by David Kulinski.

Commissioner Ratcliffe asked why there was only one bidder for this contract. Mr. Kulinski responded that there is a limited pool of companies which are qualified to perform this type of work, which is shrinking as the larger companies are buying up the smaller companies. Many of the other companies which might be able to perform these duties are engaged on other projects in the area and do not have sufficient resources to take on this contract as well. Other, smaller companies neither have a sufficient number of employees nor want to be responsible for the maintenance necessary for this project.

Commissioner Ratcliffe then asked if the \$3,000,000 per year not-to-exceed amount would be sufficient to cover the costs without overages. Mr. Kulinski stated that it should be, with the caveat that the Airport does have an aging generator infrastructure, and so if there are unexpected failures or emergency maintenance there may need to be additional spending. However, based on the Airport's knowledge and expectations, \$3,000,000 is should be sufficient.

There being no further discussion, a voice vote was taken and the motion carried unanimously.

3. PROPERTIES

- A. Approval was requested for a First Amendment to the Space Permit with GoJet (AL-265). The term of this agreement will be extended to December 31, 2028. Either party may terminate this agreement without cause by giving thirty (90) days notice. A motion for approval was made by Commissioner Ratcliffe and seconded by Commissioner Orwick. This item was presented by Rob Salarano.

There being no further discussion, a voice vote was taken and the motion was carried unanimously.

- B. Approval was requested for a MOA with TSA for occupancy and use of space for the placement of TSA K-9 Training explosives storage magazine. The term of this agreement is three (3) years beginning October 1, 2026 and ending on September 30, 2029. Either party may terminate this agreement without cause by giving ninety (90) days notice. This item was presented by Rob Salarano.

A motion for approval was made by Commissioner Lents and seconded by Commissioner Ratcliffe. There being no further discussion, a voice vote was taken and the motion was carried unanimously.

4. OTHER BUSINESS

A. Director's Update

Chairperson Hamm-Nierbruegge introduced George Fitzsimmons and Will Willis to the Commission as the two newest attorneys to join the Legal Department at the airport.

British Airways (BA) announced they are expanding to five (5) days per week beginning in March 2027. They are very happy with the growth of the UK market inbound to St. Louis, which is up 102% from forecasted numbers. The outbound slots from STL to London are up approximately 32% from forecasted numbers.

Commissioner Cohn wanted to know if there was any way to track how many of the inbound passengers are staying in St. Louis. Chairperson Hamm-Niebruegge stated that we can only track where the passengers are coming from, and is a mix of business and leisure. Commissioner Ratcliffe explained that STL can check hotel data, and agreed it would be great to know if the passengers are staying in St. Louis.

Commissioner Lents asked how the British Airways passenger loads looked. Chairperson Hamm-Niebruegge said that their flights were booked at 85% capacity for April, 88% for May on inbound flights and in the 90% for outbound flights. Chairperson Hamm-Niebruegge notes this is a strong result. June numbers for the British Airway routes are not out yet, but are trending at 88% booked and that October is already at 30% booked. Chairperson Hamm-Niebruegge noted there are a lot of events in the St. Louis area that are happening, such as the Route 66 Anniversary, FIFA, 2028 Olympic Trials, etc. that might be bringing visitors to St. Louis from Europe, which may be helping.

Despite being down in April and May, overall Q1 numbers are still up 2.7%, mostly due to the local market numbers remaining up. The Chairperson also emphasized that St. Louis is not impacted by the most recent realignment of Southwest Airlines flight schedules, which did not eliminate any flights from St. Louis.

Chairperson Hamm-Niebruegge announced that the new reserved parking program on lot E took on, July 1, 2026. Judge Clarke asked how many reserved parking spots are available. -Mr. Salarno stated that there are 200 reserved spots.

Regarding the Missouri Air National Guard (MOANG) demolition, the water tank is gone and 60% of the buildings are down.

5. NEXT MEETING

Wednesday, August 5, 2026

6. ADJOURNMENT

A motion for adjournment was made by Commissioner Cohn and seconded by Commissioner Ratcliffe. There being no discussion a voice vote was taken and the motion passed unanimously.

The meeting was adjourned at 2:33pm.

The foregoing was approved by the Airport Commission at its August 5, 2026 Meeting.

Rhonda Hamm-Niebruegge
Rhonda Hamm-Niebruegge (Aug 10, 2026 14:57:15 CDT)
Rhonda Hamm-Niebruegge
Chairperson

10/08/2026

Date

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Final Audit Report

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